



Bettina Merlin

The Value Chain Approach in Development Cooperation

2nd Edition



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1. Changes in the Second Edition

This study was updated in August 2005 with the objective of checking and updating all existing links to present only recent information. Additionally, new internet research was completed without the strong agriculture focus of the first study. The updated version also integrates institutions working in different sectors relevant to development cooperation. Moreover, the data sheet was revised.

To facilitate the inclusion of different industries in the study, an “industry focus” field was integrated in the data sheet as well as the summarizing table in appendix A to provide the reader with information about the industry focus of the organization. However, not all institutions have a clear industry focus. Some also work generally with the supply chain approach. In this case, the field “industry focus” indicates “none.” In addition, the industry focus also was included in the Table in Appendix xx. Another change in the fact sheet is the integration of a new field called “project.” This is used if only some projects of the institution work with the supply chain approach. In this case, the URL named in the fact sheet is the project URL.

According to the objectives, all links included in the former study were revised and, if necessary, updated. In the case of some websites, this was a very time consuming task because the structure of the websites had been changed completely in the meantime. In addition to updating the links, the highly ranked websites (score two and three) were analysed in detail for new material on the value chain approach. If new material was available it was integrated in the fact sheet, and in this case, this institution is presented within this report. Furthermore, there are links available to many documents that were merely cited in the first edition.

In the new internet search, similar search words were used but the industry focus was not used. The internet research was conducted in English and German, using the words “Wertschöpfungskette,” “Entwicklung,” “Entwicklungsländer,” “supply chain,” “development,” “value chain” and “developing.” The surprising result of the new research was that although the industry focus was not used, most institutions identified work in agriculture and the food sector. For this reason, some of the new institutions of this report still focus on agriculture.

Only a change in the search strategy brought up different institutions. The integration of concrete industries revealed different results. For example, combinations of the search words “textile” and “value chain” brought up institutions working with the value chain approach in the textile industry. For this reason, in cooperation with Mr. Engels, industries relevant to development cooperation were identified. The industries included in the new internet research are textiles, electronics, information technology, automotive, synthetics, toys, chemistry, pharma, tourism, water supply, energy, manufacturing, civil construction.

Unfortunately, this strategy did not work with all industries. While integrating “textile” brought up many results on institutions focusing on the value chain approach in the textile industry, using the words “toy” and “automobile/automotive” did not deliver any interesting institutions. It appears that the value chain approach is popular in some sectors but not in others. The tourist industry seems to be another promising industry, but due to time constraints, it could not be revised in detail.

Another interesting result of the internet research is that the results of different search engines differ. To identify new institutions in this internet research, the Yahoo search engine was used and delivered new results even for the same search words used on Google in the initial search. At times, it seemed that Yahoo produces better results. Therefore, the Yahoo search engine should be integrated in future internet searches. The only disadvantage of Yahoo is that it does not offer a function to mark the search words in the website. To avoid this, the Google tool bar can be used. It even works in Yahoo when the search words are typed into the search field.

Due to the new internet research, the number of institutions presented in this study nearly doubled. Now there are 78 institutions named, covering almost all industries relevant to development cooperation. There are some very interesting institutions among them. The most interesting ones are the “Value Chain Management Programme” and “Reinier de Man” a Dutch consulting company. Both are presented in detail at the end of the report among other interesting institutions. The newly integrated institutions are marked with “new.”

2. Background

The GTZ programme “Trade” is presently reworking its website and is developing a new training course entitled “Sustainable Development and Business: The Use of the Value Chain

Approach.” For both activities, information on the value chain approach is needed. The use of the value chain approach in development cooperation and in agriculture is of special interest. This information will be presented on the website and integrated into the training course.

3. Objectives

The objective of this study “The value chain approach in development cooperation” is to identify institutions and organizations working with the value chain approach. Institutions using the approach in development cooperation and on agricultural supply chains are of special interest. The Internet serves as the source of information. It will be searched for organizations working with the value chain approach. Their websites will be analysed and the identified information will be prepared for presentation on the project’s website and within the training course.

In detail, the study aims to meet the following objectives:

- Completion of research to identify institutions and organizations working with the value chain approach. A special focus lies on organizations working in development cooperation and on agricultural supply chains. The source of information is the Internet. The “trade” link list presented on the project’s website will serve as basis for the Internet research. Additionally a free Internet search will be conducted in English, German, Spanish and French.
- Development of a structure for reporting and commenting on the results of the research. Existing studies on the value chain approach such as “Info-Cadena – Instruments to Foster Value Chains,” the studies of Stamm (2004) and Albert/Engels (2003) and the description of the training modules serve as basis for the structure. Another important document for developing the structure is the description of the GTZ product “Fostering agricultural trade/value chains.” The product is divided into four themes “Analysis of potential/structure of subsectors/value chains,” “Process design/networking,” “Promotion of services for members of a value chain” and “Support for public organizations.” These four categories will be considered and included into the structure.
- Completion of recommendations regarding the structure of the study “The value chain approach in developing cooperation” for presenting them on the website and in the training course.
- Completion of a report of all results in English.

The procedure followed to meet the objectives and the final results of the project are described in detail in the following sections.

4. Procedure

4.1 Internet Research

At the beginning of this study, existing studies and literature on the value chain approach were read and analysed. The document “Info-Cadena – Instruments to foster value chains” was especially valuable, providing a good introduction to the instrument of value chains and explaining the different approaches and instruments within the value chain approach. The study by Albert/Engels/Triemer: “Wertschöpfungsketten in der deutschen Entwicklungszusammenarbeit” lists recent GTZ projects with value chain aspects and helped find relevant search words. Stamm’s study “Value chains for Development Policy” offered a good theoretical introduction but did not help any further in conducting this study. The product description and the description of the training course were especially helpful for developing the report structure and evaluating the websites found.

Based on this introduction the promising websites listed in the link list of the project’s website were analysed. The sections on international trade organizations and on research institutes were particularly useful. Some of the sites listed in these two categories contained relevant information on the value chain approach. The other categories were less helpful. Surprisingly, even the section on development agencies did not offer any relevant links. In the sections on non-governmental organizations and regional trade organizations, trade agreements and initiatives only single websites were visited and these did not deliver any interesting results.

This part of the research was a very time-consuming task. Revising all the websites took up a good deal of time because every website is structured differently and there are many possible locations for information on value chains. For example, information on the value chain approach can be found in the trade, the project, the economic development, the agriculture section and so on. To accelerate the analysis, the Google tool bar was used. It offers the possibility to limit Google a search to a single website. Normally this is very helpful but in this case the toolbar did not really help. Even this limited search delivered too many results. For example, a search with the words “value chain” on the World Bank website delivers 83 results. It was impossible to review all of them. One reason for this large amount of hits is that

many organizations use the words value chain or supply chain in project descriptions or that they offer documents containing these words. This does not necessarily imply that this organization follows the value chain approach. Nevertheless, it was necessary to visit each site and read a lot of material to discover whether the organization uses the value chain approach.

Due to the high number of hits, the websites finally were analysed “manually,” meaning that the possibly relevant sections were reviewed. But, even using this strategy a lot of material had to be read, because there are many expressions for the value chain approach. Additionally many organizations offer instruments included in the value chain approach, for example Business Development Services. Finding one such hint made it necessary to read additional material to know whether this institution follows the comprehensive value chain approach or only offers or uses instruments contained in the approach. Generally, only websites at least using a large part of the value chain approach were included in the report. Organizations offering, for example, only Business Development Services were not included in the report.

After reviewing all websites on the link list, additionally a free internet search was conducted. Using the Google search engine the Internet was searched for relevant websites. The research was conducted in English and German using different combinations of the following search words. In German: Wertschöpfungskette, Produktionskette, Landwirtschaft, Entwicklung, Entwicklungsländer. In English: supply chain, value chain, agriculture, agro, agri, development, developing countries. The different combinations generally delivered a large number of hits of which the first fifty were reviewed. Due to the large number of hits and the time-intensive analysis of the websites, no time remained for additional research in Spanish or French. The free Internet search delivered much more relevant results than analysing the link list had. It was possible to identify some very relevant institutions offering interesting information on the value chain approach on their websites.

A third part of the Internet research was to analyse the favourites already identified by GTZ. These contained some good links to very interesting institutions so that in the end a reasonable amount of relevant websites could be identified.

4.2 Structure Development and Selection Criteria

After identifying the first relevant websites/institutions, these were used to develop a structure for analysing all relevant websites. Additionally the GTZ product description and the description of the training course were consulted for structure development. This structure was approved by GTZ and uses the following format:

At the beginning, you find the name of the institution and an evaluation. This evaluation assesses the activities of the institution and the quality of the website. It guides the reader to the most promising institutions and their websites. The evaluation uses three categories, the category with one point being the lowest and the category with three points being the highest score. The institutions ranked with three points generally work with the value chain approach and offer much valuable material. If the institutions do not really follow the approach at least they offer relevant material on all four parts of the GTZ product. The institutions ranked with two points work with parts of the value chain approach. The material offered covers single aspects of the GTZ products. The institutions with only one point indicate that they work with the value chain approach but do not provide further details. Additionally this category contains institutions working only on single aspects of the approach. The information offered is scarce. The following table summarizes the three categories:

- single activities of value chain approach, scarce information
- some activities of value chain approach, some information
- works with complete value chain approach, offers detailed and relevant information

The institution's name and the overall evaluation is followed by a more detailed description of the organization and its activities. First the reader finds its URL and its field of work. For easy orientation, the section "Field of work" contains categories. The relevant categories identifying the main tasks of the organizations are: consulting, information provider, networking, research, project, training and technical assistance. As some institutions work in multiple fields there are also combinations of the single tasks. The field "activities" offers more detailed information on the organization. There the reader finds explanations of the institutions aims, organization and duties.

On the right hand side there is a detailed description of the institution's activities in the value chain approach. It is divided into the four sections presented in the GTZ product description. The four categories are "Analysis of potential/structure of subsectors/value chains," "Process design/networking," "Promotion of services for members of a value chain" and "Support for Public Organizations." The descriptions give short explanations of the institution's activities in this field. Empty fields signify that the organization does not work in this area of the value chain approach.

The next large section provides a description of the website. The reader can find detailed information of the website's content and short hints on tools, relevant documents and examples/best practices offered on the site. Very interesting documents have direct links. Additionally there is information on the language in which the website is available.

The last section offers contact information. It indicates the address of the institution including telephone and fax numbers and e-mail. If available, it also names a contact person. In this case, the contact information such as e-mail usually refers to the contact person.

As mentioned above there is much information on supply chain management on the Internet. It is a holistic approach including many different tools, aspects and instruments (see e.g. Info-Cadena). Many organizations use the value chain approach only partly but do not really follow the holistic approach. There are many institutions mentioning the value chain approach in connection to E-Business. However, institutions actually working with value chain management are scarce. It was therefore sometimes difficult to decide which institutions should be included in the study and which should be excluded. Finally, the following selection criteria were used:

This study includes institutions working at least with some parts of the value chain approach or offering tools/instruments/information that support following the approach. For example, institutions offering only concrete single services such as Business Development Services and market information systems for special products are not included. Instead, institutions offering information for building up market information systems and Business Development Services are included because they support following the approach. In addition, institutions offering information on whole supply chains of different products are included. Furthermore, there is a strong focus on institutions working in development cooperation or in agribusiness.

Almost all institutions presented in this study work at least partly in either one of the fields. An exception was made for institutions offering interesting tools that can be adapted to development cooperation and agribusiness easily.

5. Results

Using the internet research described above, 43 institutions working on supply chain management could be identified. They all are presented in the appendix of this report. The most important and interesting results of the Internet search are presented in this section.

One of the most interesting institutions identified is the **Agri Chain Competence Center (ACC)**. It works as a mediator between the business community, the knowledge sector and the public sector to strengthen agricultural supply chains at an international level. It helps establish public-private partnerships and establishes an international supply chain and network knowledge infrastructure to facilitate chain and network development. Additionally it supports programs and projects with instruments such as seminars, training, guidelines, best practices and a toolkit. On the website the reader can find these instruments (some are for download). (No. 1)

The **Global Value Chain Initiative** is a research organization founded by different research groups. It involves a network of researchers, policymakers and activists from around the world. It aims to improve the understanding of global value chains. It offers a research agenda, a publishing thrust, the development and dissemination of industrial upgrading handbooks for practitioners, and a series of intensive workshops. The website contains the research results on different industries, e.g. agriculture. Also manuals for value chain research are available. The introductory documents and sector studies are especially useful. (No. 2)

UNIDO (United Nations Industrial Development Organization) also works with the value chain approach. It has a programme called **Supply Chain Development Programme**. Within this programme, UNIDO assists developing countries to connect to international supply chains. It enables public-private sector institutions to establish or strengthen linkages with national and international production systems and global value chains. For that, it established 56 Subcontracting and Partnership Exchanges (SPXs), designed to facilitate production linkages between small, medium and large manufacturing firms and to link up with global

markets and value chains. Besides the programme, UNIDO offers **service modules** of which one focuses on the **agro-industrial sector**. There it offers a series of documents on the value chain approach. Other service modules focus on **private sector development** and on **industrial competitiveness and trade**. On the website, the reader finds matchmaking software, documents for download e.g. a new document on global value chains, and a detailed description of the services offered by UNIDO. Among these are a partnership programme and a cluster/network development programme. (No. 3)

The **World Bank** works on a development topic called **Markets & Agroenterprises**. In this section, it offers a 2004-updated “Guide to Developing Agricultural Markets and Agroenterprises.” This displays relevant information on all four parts of the GTZ value chain approach. For each relevant tools and guidelines are available. The toolbox is divided into different subjects like "market and agribusiness assessments," "competitiveness," “supporting SMEs and agroenterprises” etc. For each of these categories there are guidelines and handbooks available. (No. 4)

The **International Trade Center (ITC)** is similar to the World Bank. It is the focal point in the United Nations’ system for technical cooperation with developing countries in trade promotion. It does not follow an integrated value chain approach but offers much valuable information that can be used within this approach. There are tools available for each part of the GTZ product. In the appendix the most suitable tools and instruments are presented but the website contains even more information, instruments and tools. (No. 5)

Partnerships for Food Industry Development (PFID) is a joint initiative of Michigan State University and USAID. It aims at improving produce safety and quality systems and private sector implementation in developing countries. Additionally it works in improving produce supply chains through training, does diagnostic research and identifies fresh produce markets for developing countries. Another service is networking. It promotes private sector links between developing country suppliers and buyers. The website offers link lists, reports on improved food standards and provides information on the organization. (No. 6)

The Value Chain Management Program is a project of the Australian government to foster regional value chains. Within this project, they completed 20 successful projects improving

efficiency along different value chains. The websites explain all projects and give useful information on value chain management. (No. 7)

Reinier de Man is a consultant firm active in development cooperation. It specializes in sustainability in global value chains and has already conducted several projects on value chain management. It has worked in the paper, food, forest and textile industries.

In addition to these institutions that follow the value chain approach or offer much relevant information, there are also some other promising institutes covering parts of the value chain approach:

One interesting institution is the **International Food and Agribusiness Management Association (IAMA)**. It is a forum bringing together top food and agribusiness executives, academics, policymakers and other concerned stakeholders to stimulate strategic thinking across the food chain. It works in networking and acts as a functional bridge between the academic, business and public worlds. The website gives information on conferences, a link list to food and agribusiness programs, position announcements and web links. (No. 8)

Action for Enterprise (AFE) is a leading facilitator of business development services. It focuses on small business development. The website offers step-by-step descriptions for delivering Business Development Services. Additionally there are examples and tools, such as interview guides for subsector/value chain analysis and assessing business solutions. (No. 9)

The **International Trade Center** runs a programme called “**Export-led poverty reduction programme**” (EPRP). This programme aims at establishing links between market-oriented production and overseas buyers. It tries to foster the productive capacity of poor communities and to link them to export markets. The website describes the ten “blocks” necessary for successful completion of ERP projects. Furthermore, the website gives a case study explaining the concept of ten blocks and describing experiences and lessons learnt from this already finished project. (No. 10)

KLICIT – Chain networks, Clusters and Information Communication Technology - is active in the area of chain and network science. It works in research and technical assistance and stimulates the development and application of knowledge. It tries to connect the different

partners from the business world, knowledge institutes, social organizations and the government. One focus is on the supermarket industry, the food industry and agribusiness. The three main working fields are transparency and reconfiguration of chains and networks and demand driven chains and networks. On the website, the reader finds the research results in form of case studies, papers and reports as downloadable documents. (No. 11)

PhAction “Linking Farmers to Markets” was developed by research agencies and international research centres. Its goal is to link farmers in developing countries through post-harvest interventions to global supply chains. The approach includes post-harvest and marketing components. It is still at the beginning of its work but activities that will be undertaken include identifying market opportunities, improving market access, fostering technology innovation and enhancing product quality. On the website, there is information about the project strategy and joint projects. Additionally there are introductions to the four research areas. (No. 12)

Other interesting institutions are:

NieKE (competence centre for the food industry of Lower Saxony) is an organisation working in Germany that connects the different actors along the food chain. It offers a database with profiles of small and medium companies, which will be used to design value chains and alliances for improving the competency of the companies. (No. 14)

ACDI/VOCA is an NGO working in the field of technical assistance. It works in agricultural production, processing and marketing, association and co-op development and the deliverance of business development services and ties entrepreneurs in developing countries to U.S. businesses. (No. 16)

Enterprise Development Impact Assessment Information Service (EDIAIS) consults regional and country-based Enterprise Development Advisers (EDAs). It offers a toolset on participatory value chain analysis. (No. 18)

The **Center for the Advancement of Collaborative Strategies in Health** is the only institution not involved in agribusiness or development cooperation. It is included in this study because it offers a tool for assessing partnerships, which also can be used along supply chains. The tool was updated and is now available in edition 2.0. (No. 21)

Linking Farmers with Markets is a newsletter provided by the Australian Center for International Agricultural Research. It provides news and information about agro supply chain issues, with a particular emphasis on developments and activities in the Asia–Pacific region. (No. 23)

The **Institute on Development Studies (IDS)** at the University of Sussex is a research institute working with the value chain approach. It offers conceptual studies and research tools for global value chain analysis and empirical studies in sectors like garments, shoes, motor vehicles, horticulture and surgical instruments. (No. 26)

The Dutch development agency **SNV** works on the practice area “market access for the poor.” Within this area, they work with the value chain approach. On the website, the reader finds case studies and references guides supporting the value chain approach. (No. 29)

Jointly with VDI/VDE, **AWBF** has recently developed a very interesting project. Together with five companies, both institutions aim to assess information needs along changing value chains. (No. 31)

intraWOOL aims to improve the global supply chain in the trade and logistics of wool textiles. The objective is to introduce e-commerce. Three integrated technical solutions will improve efficiency along the supply chain: the development of an Electronic Trading System, the electronic exchange of business documents and the implementation of an electronic Bale Identification System (based on RFID). (No. 33)

Chemical Industry Data Exchange (CIDX) is an organization that works on standards in the chemical industry. The objective is to realize transactional efficiency throughout the global chemical industry supply chain implying electronic business transactions. (No. 34)

The Supply Chain Management Initiative at the Textiles College, North Carolina has the mission of bringing together all that are involved and interested in Supply Chain Management in the textile industry. They conduct different research projects on supply chain management, recently a project on global branding and mass customization. The website offers a comprehensive link list to supply chain management resources. (No. 35)

The **School of Development Studies at University of Kwazulu-Natal**, South Africa conducts a project on industrial restructuring. In this project, the value chain approach is used. Therefore, some publications on the value chain in the South African furniture, automobile and leather sectors are available. (No. 37)

PRTM Management Consultants actively work with the supply chain approach and have developed two tools for value chain analysis and improvement: the Supply Chain Maturity Model and the Supply-Chain Operations Reference-model (SCOR). (No. 38)

The **International Center for Tropical Agriculture (CIAT)** conducts socially and environmentally progressive research aimed at reducing hunger and poverty in developing countries. One project focuses on agroenterprises. Within this project, CIAT developed much material (mainly manuals) for improving the competency of agroenterprises and their integration into supply chains. In 2005, CIAT offers two courses on agroenterprise development: “Inserting Rural Enterprises in International Markets: The Value-Chain Approach” and “Business Development Services to Promote Competitiveness in Rural Enterprises.” (No. 41)

The institutions presented in this report are the most interesting ones. All identified institutions are contained in the appendix. At the beginning of the appendix there is a summarizing table giving an overview of all institutions. Section B follows with the detailed descriptions of all institutions in the structure described above.

Another interesting result of the Internet search is that there are many organizations connecting (part of) the value chain approach with e-business. This also might be interesting for GTZ as e-business offers many possibilities to facilitate cooperation along the supply chain.

Appendices

Description of institutions working with the value chain approach
in different for development cooperation relevant industries

The institutions are presented in the following order:

- ? In section A of the appendix you find a summary on all institutions presented in this study.
- ? At the beginning of section B (three points) you find the most interesting institutions really working with the value chain approach or offering a lot of guides and tools.
- ? These are followed by institutions covering a part of the value chain approach (two points).
- ? At the end you find institutions working with single aspects of the value chain approach (one point).

Section A

Page	Organization	Field of work	Evaluation	Activities in				Information offered			Language*	Industry Focus	
				Analysis of potential/ structure of subsectors/ value chains	Process design/ networking	Promotion of services for members of a value chain	Support for public organizations	Tools	Relevant Documents	Examples/ Best Practices			
	1	Agri Chain Competence Center (ACC)	Networking	●●●	x	x	x	-	x	x	x	E	Agriculture
	2	Global Value Chain Initiative	Research	●●●	x	-	x	-	x	-	-	E	None
	3	UNIDO	Technical assistance	●●●	-	x	x	x	x	x	x	E, C, F, S, I, R	Automotive, apparel, furniture, others
	4	The World Bank, Development Topic: Agriculture & Rural Development > Markets and Agroenterprises	Technical assistance, information provider	●●●	x	x	x	x	-	x	x	E	Agriculture
	5	International Trade Center	Technical assistance, information provider	●●●	x	x	x	x	x	x	-	E, S, F	None
	6	Partnerships for Food Industry Development, Fruit and Vegetables; Michigan State University and USAID	Networking	●●●	x	x	x	-	-	-	-	E	Food
NEW	7	Value Chain Management Program (VCMP)	Networking, project	●●●	x	x	x	x	x	x	x	E	Tourism, amongst others
NEW	8	Reinier de Man	Consulting	●●●	x	x	x	-	-	x	x	E	Paper, textile, food, forest
	9	IAMA - International Food and Agribusiness Management Association	Networking	●●	-	x	-	-	-	-	-	E	Food, agriculture
	10	Action for Enterprise (AFE)	Technical assistance	●●	x	-	x	-	x	-	-	E	None
	11	Export Led Poverty Reduction Programme (EPRP), International Trade Center	Technical assistance	●●	-	x	x	-	-	-	x	E, S, F	None
	12	KLICIT – Chain networks, Clusters and Information Communication Technology	Research, technical assistance	●●	-	-	x	-	-	x	x	E, D	Retail, food , agriculture, transport, distribution, logistics, ICT
	13	PhAction	Research, technical assistance	●●	x	x	x	-	x	-	-	E	Agriculture
	14	Department of Agricultural Economics, Chair for Business Management Organization and Information Management, University Bonn	Research, training, consulting	●●	x	x	x	-	-	-	-	G, E	Agriculture, food
	15	Niedersächsisches Kompetenzzentrum Ernährungswirtschaft (NieKE) (competence center for the food industry of Lower Saxony)	Research, training, consulting	●●	x	x	-	-	-	-	-	G	Food

Page	Organization	Field of work	Evaluation	Activities in				Information offered			Language*	Industry Focus
				Analysis of potential/ structure of subsectors/ value chains	Process design/ networking	Promotion of services for members of a value chain	Support for public organizations	Tools	Relevant Documents	Examples/ Best Practices		
16	Institut für Betriebslehre der Agrar- und Ernährungswirtschaft, Justus-Liebig-Universität Gießen	Research	●●	x	-	-	-	-	-	-	G	Agriculture, food
17	ACDI/VOCA	Technical assistance	●●	-	x	x	-	-	-	x	E, S, F, R, A	None
18	Desarrollo Economico Local	Technical assistance	●●	x	-	-	x	x	x	-	S	Agriculture
19	Enterprise Development Impact Assessment Information Service (EDIAIS)	Information provider	●●	x	-	-	-	x	-	-	E	None
20	Empretec; UNCTAD	Training, networking	●●	-	x	x	x	-	-	-	E	None
21	Observatorio de Competitividad Agrociudades Colombia, Ministerio de Agricultura y Desarrollo Rural, Colombia	Information provider	●●	x	-	x	x	-	x	-	S	Agriculture
22	Center for the Advancement of Collaborative Strategies in Health	Networking	●●	-	x	-	-	x	-	-	E	None
23	Wageningen University Social Sciences, Management Studies/Business Administration	Research	●●	-	-	-	-	-	-	-	E	Life sciences (biotech, pharma), agriculture, food
24	Linking Farmers with Markets	Information provider	●●	-	-	x	-	-	-	-	E	Agriculture
25	SAI Platform	Networking, research, information provider	●●	-	x	x	-	-	-	x	E	Food
26	GDI - German Development Institute (DIE)	Research, training, consulting	●●	x	x	-	-	-	-	-	G, E, S, F	Agriculture, textile, footwear, toys, retail
27	Institute on Development Studies, University of Sussex	Research, training	●●	x	-	-	-	-	x	x	E	Footwear, agriculture and horticulture, surgical instruments, furniture, automobile
28	North-South Centre	Research	●●	-	-	-	x	-	x	-	E	Agriculture
29	SNV - Netherlands Development Organisation	Technical assistance	●●	x	x	x	x	x	-	x	E	None
NEW 30	Wuppertal Institut für Klima, Umwelt, Energie	Research	●●	x	-	-	x	-	-	-	G, E	None
NEW 31	Arbeitsgemeinschaft betriebliche Weiterbildungsforschung and VDI/VDE Innovation + Technik GmbH	Research	●●	x	x	x	x	x	x	x	G, E	Optics, microelectronic, microsystems, agro machinery,
NEW 32	The Textile Research Council	Research	●●	x	x	x	x	-	-	-	G, E	Textile

Page	Organization	Field of work	Evaluation	Activities in				Information offered			Language*	Industry Focus	
				Analysis of potential/ structure of subsectors/ value chains	Process design/ networking	Promotion of services for members of a value chain	Support for public organizations	Tools	Relevant Documents	Examples/ Best Practices			
NEW	33	Bremen Institute of Industrial Technology and Applied Work Science (BIBA), University of Bremen	Project, research	••	x	x	-	-	x	-	-	E	Textile
NEW	34	Chemical Industry Data Exchange	Networking	••	-	x	-	-	-	-	-	E	Chemical
NEW	35	Supply Chain Management Initiative, College of Textiles, NC State University.	Research, training	••	x	x	-	-	-	x	-	E	Textile
NEW	36	Supply Chain Knowledge Base	Web resource	••	-	x	x	-	-	x	-	E	None
NEW	37	School of Development Studies, University of Kwazulu-Natal, South Africa	Research, technical assistance	••	x	x	-	-	-	x	-	E	Furniture, automobile, leather
NEW	38	PRTM Management Consultants	Consulting	••	x	x	-	-	x	-	x	E, G, F, J	Automotive, industrial equipment, life sciences, electronics, energy, etc.
NEW	39	Center for Value Chain Research, Lehigh University	Research	••	x	x	-	-	-	x	-	E	Logistics, telecommunication, automobile etc.
NEW	40	Schweizerische Hochschule für Landwirtschaft	Research	••	x	x	-	x	-	-	-	G	Agriculture
	41	International Center for Tropical Agriculture (CIAT)	Research, technical assistance	••	-	-	x	-	-	x	-	E, S	Agriculture
	42	Supply Chain Management Center (SCMC), Institute for Production and Ecology, University of Oldenburg	Research	•	-	-	-	-	-	-	-	G, E	Automobile, agriculture, chemistry, textile
	43	Department of Agricultural Ecology and Urban Ecology, IASP (Institute of Agricultural and Urban Ecological Projects), Humboldt-Universität Berlin,	Research	•	-	x	-	-	-	-	-	G, E, S	None
	44	Department of Food Industry, IASP, Humboldt-Universität Berlin,	Research	•	-	x	x	-	-	-	-	G, E, S	Food
	45	European - Latin American Center for Logistics and Ecological Projects (CELALE), IASP, Humboldt-Universität Berlin,	Research, training, consulting	•	-	x	-	-	-	-	-	G, E, S	None
	46	IAMO - Institute for Agricultural Development in Central and Eastern Europe	Research, training	•	x	-	-	x	-	-	-	G, E, R	Agriculture, food

Page	Organization	Field of work	Evaluation	Activities in				Information offered			Language*	Industry Focus
				Analysis of potential/ structure of subsectors/ value chains	Process design/ networking	Promotion of services for members of a value chain	Support for public organizations	Tools	Relevant Documents	Examples/ Best Practices		
47	Nova-Institute/Project Model Regions (Projekt Modellregionen)	Project	●	x	x	-	-	-	-	x	G	None
48	Business meets Social Development	Consulting	●	-	x	x	-	x	x	-	G, E, P	None
49	The Agribusiness Accountability Initiative	Information provider	●	x	-	-	-	-	x	-	E	Agriculture
50	Centro Internacional de Agricultura Tropical (SICA)	Technical assistance	●	x	-	-	x	-	-	-	E, S	Agriculture
51	Instituto Nacional de Tecnología Industrial (INTI)	Research, training, consulting, technical assistance	●	-	-	-	-	-	x	-	S	Food, chemistry, construction, electronics
52	Mali Market Information Project	Information provider	●	-	-	x	-	-	x	x	E	Agriculture, food
53	USAID	Technical assistance	●	-	-	x	-	-	-	-	E, S	Agriculture
54	Institute for Agricultural Policy, Market Research and Economic Sociology, Department of Agricultural and Food Market Research	Research	●	x	-	-	-	-	-	-	G, E	Agriculture, food
55	Centre for Food Chain Research, Department of Agricultural Sciences at Imperial College (CFCR)	Research	●	-	-	-	-	-	x	-	E	Food
56	Agribusiness Online	Information provider	●	x	-	x	-	-	-	-	E	Agriculture
NEW	57	EBZ Beratungszentrum	Consulting	●	-	x	-	-	-	-	G	Logistics
NEW	58	Center for Development and Cooperation (CDC), Berne University of Applied Sciences	technical assistance, research	●	x	-	-	-	x	-	G, E	Wood
NEW	59	Eidgen. Forschungsanstalt für Wald, Schnee und Landschaft (WSL)	Research	●	-	-	-	-	-	-	G, E, F, I	Forest, timber, wood
NEW	60	Institute of Crop and Grassland Science, Bundesforschungsanstalt für Landwirtschaft	Research	●	x	-	-	x	-	-	G, E	Agriculture
NEW	61	Fona (Forschung für Nachhaltigkeit), Bundesministerium für Bildung und Forschung	Research	●	x	x	-	-	-	-	G, E	Food, housing, transport, IT
NEW	62	University of Natural Resources and Applied Life Sciences, Vienna	Research, teaching	●	x	-	-	-	-	x	G, E	Agriculture

Page	Organization	Field of work	Evaluation	Activities in				Information offered			Language*	Industry Focus
				Analysis of potential/ structure of subsectors/ value chains	Process design/ networking	Promotion of services for members of a value chain	Support for public organizations	Tools	Relevant Documents	Examples/ Best Practices		
NEW	63	Agroscope FAT Tänikon Eidgenössische Forschungsanstalt für Agrarwirtschaft und Landtechnik	●	x	-	-	-	-	-	-	G, E, F	Food
NEW	64	University of Graz	●	x	x	-	-	-	-	-	G, E	Manufacturing
NEW	65	Deutsches Teppich Forschungsinstitut e.V. (TFI)	●	-	x	-	-	-	-	-	G	Textile
NEW	66	European Partners for the Environment (EPE)	●	x	x	-	-	-	-	-	E	Textile
NEW	67	National Textile Center	●	x	x	-	-	-	-	-	E	Textile
NEW	68	Value Chain Collaboration Associates	●	-	x	-	-	-	-	-	E	Retail manufacturing
NEW	69	Center for Industrial Production, Knowledge & e-learning portal	●	x	x	-	-	-	-	-	E	Toys
NEW	70	World Leather Market	●	x	-	-	-	-	-	-	E	Leather, footwear
NEW	71	Montgomery Research Institute	●	-	-	-	-	-	-	-	E	None
NEW	72	Solving International	●	x	x	-	-	-	-	-	E, F	Food, insurance, automotive, banking, chemicals and telecom
NEW	73	Cyber Futuristics	●	x	x	-	-	x	-	-	E	Automobile, banking, finance, healthcare, retail, manufacturing, travel, insurance
NEW	74	International Institute for Labor Studies (IILS)	●	-	-	-	-	-	-	-	E, F, S	none
NEW	75	Responsible Care Toolkit, American Chemistry Council	●	-	x	-	-	-	-	-	E	Chemical
NEW	76	Kline and Company	●	x	x	-	-	-	x	-	E	Chemical, energy, materials, petroleum, life sciences, consumer products, synthetics
NEW	77	Mesopartner	●	x	x	x	x	-	x	-	G, E, S	None
NEW	78	ESTIA (Efficient electronic services for tourist in action) project	●	-	x	-	-	-	-	-	E	Tourism

Section B

Organization/ Project:	Agri Chain Competence Center (ACC)	Evaluation:	●●●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.kc-acc.org	Analysis of potential/ structure of subsectors/ value chains:	Analysis of value chains in certain projects.
Field of work:	Networking	Process design/ networking:	Process adjustment in different projects.
Activities:	ACC strengthens and vitalises agricultural supply chains at an international level by acting as a connecting partner between the business community, the knowledge sector and the public sector. Its goal is to improve the supply of safe and high quality food to the consumer. It intermediates between public and private parties to enable and support cross-border supply chain development in public-private partnerships. Furthermore, it establishes an international supply chain and network knowledge infrastructure. The knowledge infrastructure facilitates chain and network development and supports programs and projects with instruments such as seminars, trainings, guidelines, best practices and a toolkit.	Promotion of services for members of a value chain:	Intermediation between public and private partners, support of public-private partnerships, offers a knowledge infrastructure (instruments for projects and programs).
		Support for public Organizations:	-
Content website:	ACC offers on its website a description of the organization, a toolkit, best practices, guidelines and programs. The sections on ACC Centers and Seminars are recently under construction. Additionally it contains publications (working papers and a list of external publications), links, information on the IAMA conference and task group.	Examples/ Best Practices:	Detailed project descriptions including type of supply chain involved and lessons learnt on fresh produce supply chain in Thailand, the floriculture sector and the pork industry.
Language:	English	Address:	Rompertsebaan 70 's-Hertogenbosch The Netherlands
Tools:	Certification Tool for Food Safety Assurance in Emerging Markets for Produce , International Supply Chain Management Training Tool, Main Supplier Tool and the Lead Time Reduction Tool are under construction.	Contact person:	-
Relevant Documents:	Building Agri Supply Chains: Issues and Guidelines: draws on the experience of the ACC to discuss the critical issues and step-by-step actions necessary to stimulate and support the emergence of supply chains in developing countries. http://www.kc-acc.org/pdf/acc0395.pdf .	Tel:	+ 31-(0)73-528 66 58
		Fax:	31-(0)73-522 98 50
		E-mail:	acc@kc-acc.org
		Others:	-

Organization/ Project:	Global Value Chain Initiative	Evaluation:	●●●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.ids.ac.uk/globalvaluechains/index.html	Analysis of potential/ structure of subsectors/ value chains:	Does subsector analysis for different sectors.
Field of work:	Research	Process design/ networking:	-
Activities:	The GVC Initiative is particularly interested in gaining a better understanding of global value chains. The Initiative seeks to consolidate and foster the global value chains (GVC) perspective. It is a multi-year effort to test and develop the GVC framework with the aims of creating greater analytical precision, intellectual impact and policy relevance. The institute offers a research agenda, a publishing thrust, the development and dissemination of industrial upgrading handbooks for practitioners, and a series of intensive workshops convened to test and broaden the framework through interactions with network partners and with the broader academic, policy-making and activist communities.	Promotion of services for members of a value chain:	Offers manuals for value chain research: A Handbook for Value Chain Research and The Manual for Value Chain Research on Home workers in the Garment Industry: http://www.ids.ac.uk/globalvaluechains/tools/index.html .
		Support for public Organizations:	-
Content website:	This site contains research results on a wide range of industries e.g. agriculture, services, and manufacturing and a general introduction in the global supply chain concept. There are many introductory documents and sector studies for download. The section "Tools for practitioners" offers manuals for value chain research. The news and events section highlights the events and workshops sponsored by the Global Value Chain Initiative.	Examples/ Best Practices:	-
Language:	English	Address:	Dept of Sociology Duke University Durham, NC 27708-0088 USA
Tools:	Manuals for value chain research available	Contact person:	Gary Gereffi
Relevant Documents:	-	Tel:	-
		Fax:	-
		E-mail:	ggere@soc.duke.edu
		Others:	-

Organization/ Project:	UNIDO	Evaluation:	●●●
Name of project:	Supply Chain Development Programme (SCDP); Service modules	Industry Focus:	Automotive, apparel, furniture, others
URL/ Project URL:	http://www.unido.org/doc/4547 ; Service modules: http://www.unido.org/doc/5070	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Technical assistance	Process design/ networking:	Established Subcontracting and Partnership Exchanges (SPXs), to facilitate production linkages between manufacturing firms and to link up with global markets and value chains. SPXs are technical information, and matchmaking centres for industrial subcontracting. Offers a cluster/network development programme.
Activities:	SCDP is at the forefront in assisting developing countries to connect to the global subcontracting and supply chain networks. It aims at increasing the productivity and sustainable economic progress through enabling public-private sector institutions to establish or strengthen linkages with national and international production systems, global value chains for global partnerships and integration of developing countries into the world economy. In addition, UNIDO offers service modules focusing on the agro-industrial sector, private sector development and industrial competitiveness and trade. All modules offer documents related to the value chain approach.	Promotion of services for members of a value chain:	Organizes programmes to upgrade small-scale suppliers` and subcontractors` technical and commercial skills. Disseminates agro-industrial information and prepares training manuals and tool kits for capacity-building at the institutional and industry levels. Offers a business partnership programme and business excellence software for SMEs.
		Support for public Organizations:	Supports and advices official and private-sector decision-making bodies on techno-economic development options and participates in the work of international organizations and normative bodies.
Content website:	The website provides detailed information on the services offered by UNIDO.	Examples/ Best Practices:	All service modules offer success stories.
Language:	English, Chinese, French, Spanish, Italian, Russian	Address:	UNIDO Headquarters, Vienna International Centre P.O. Box 300, A-1400 Vienna, Austria
Tools:	Outsourcing 2002: software for matchmaking: registration of manufacturing capacities, classification of companies and a search mechanism of subcontracting and supplying enterprises, available in English, Spanish and French.	Contact person:	Mr. A. Ben Brahim
Relevant Documents:	Documents on the global value chain and the value chains in automotive, apparel and wooden furniture industries. See: https://www.unido.org/en/doc/4531 ,	Tel:	43 (1) 26026- 3853
		Fax:	43 (1) 2692669
		E-mail:	A.BenBrahim@unido.org
		Others:	-

Organization/ Project:	The World Bank, Development Topic: Agriculture & Rural Development > Markets and Agroenterprises		Evaluation:	●●●
Name of project:	-		Industry Focus:	Agriculture
URL/ Project URL:	http://lnweb18.worldbank.org/ESSD/ardext.nsf/11ByDocName/PublicationsGuidetoDevelopingAgriculturalMarketsandAgro-enterprises		Analysis of potential/ structure of subsectors/ value chains:	Offers a guideline for conducting a market study and some guidelines for market assessments.
Field of work:	Technical assistance, information provider		Process design/ networking:	Offers guidelines for establishing and strengthening agricultural associations and for effective rural finance projects.
Activities:	The "Guide to Developing Agricultural Markets and Agroenterprises" offers a good deal of useful information and tools for improving the food supply chain. The tools offered cover all four segments of the GTZ product. It was released in 2002 and updated in 2004. A report on "Agri-Supply Chain Management" is also available (2002).		Promotion of services for members of a value chain:	Offers guidelines and information on designing market information systems, agribusiness development centres and for direct agrobusiness support.
			Support for public Organizations:	Offers tools for organizing and understanding complex economic and agricultural policies and their impact on agribusiness development.
Content website:	The toolbox is divided into different subjects like market and agribusiness assessments, competitiveness etc. There are introductory guidelines and handbooks available for each of these categories.		Examples/ Best Practices:	Integrated into guidelines
Language:	English		Address:	1818 H Street, NW, #MC4-407 Washington, DC 20433 USA
Tools:	-		Contact person:	-
Relevant Documents:	Guidelines and handbooks available for all services to foster value chain development, report on "Agri-Supply Chain Management" available: http://lnweb18.worldbank.org/ESSD/ardext.nsf/11ByDocName/Agri-Supply-ChainManagementToStimulateCross-BorderTradeinDevelopingCountries/\$FILE/AgriSupplyChainMang_finalversion.pdf		Tel:	(202) 522-3773
			Fax:	(202) 522-3243
			E-mail:	eadvisor@worldbank.org
			Others:	-

Organization/ Project:	International Trade Center	Evaluation:	●●●
Name of project:	World Tr@de Net	Industry Focus:	None
URL/ Project URL:	http://www.intracen.org/worldtradenet/welcome.htm	Analysis of potential/ structure of subsectors/ value chains:	Offers guide "Undertaking Supply and Demand Surveys". A practical guide for trade promotion organizations on how to undertake in-depth field research, describe sector characteristics, and document business practices in a specific region.
Field of work:	Technical assistance, information provider	Process design/ networking:	Offers market development programmes for special products and services. Each programme offers relevant information concerning a product/service.
Activities:	The International Trade Centre UNCTAD/WTO (ITC) is the focal point in the United Nations system for technical cooperation with developing countries in trade promotion. It does not follow an integrated value chain approach but offers tools that can be used within such an approach. The most suitable are presented here however, the website contains many more documents and tools. Furthermore ITC conducts two programmes that foster the integration of companies from developing countries into global value chains: Export Led Poverty Reduction (see below) and World Tr@de Net (training and information on the WTO Agreements).	Promotion of services for members of a value chain:	Offers a model web site and database application for managing professional trade support institutions, a toolkit to develop and operate TIS` effectively and a guide on how to organize buyers-sellers meetings. Also organises training on international supply chain management.
		Support for public Organizations:	Offers "National Export Strategy Template", a software that navigates strategy-makers through the process of formulating a national export strategy and includes a methodology for establishing sectoral export strategies.
Content website:	The ICT website delivers a huge amount of trade related information. The user can find information on individual products, countries, programmes and services. Additionally there are trade statistics and tools for download.	Examples/ Best Practices:	-
Language:	English, Spanish, French	Address:	-
Tools:	see the guides mentioned above	Contact person:	-
Relevant Documents:	Different documents on aspects of value chain management available, article on the value chain approach available at: http://www.tradeforum.org/news/fullstory.php/aid/529/Value_Chain_Analysis:_A_Strategy_to_Increase_Export_Earnings_.html	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Partnerships for Food Industry Development, Fruit and Vegetables; Michigan State University and USAID	Evaluation:	●●●
Name of project:	-	Industry Focus:	Food
URL/ Project URL:	http://www.pfid.msu.edu/	Analysis of potential/ structure of subsectors/ value chains:	Identifies constraints faced by the agribusinesses; identifies fresh and processed F&V markets; assesses the potential for increased participation by small farmers, processors, and exporters in those markets; identifies the requirements for market access
Field of work:	Networking	Process design/ networking:	Identifies and contacts key retailers, processors, and importers as well as key small developing nation agribusinesses; establishes business linkages – face-to-face and via information technology meetings and exchanges – between US food industry firms and developing nation agribusinesses
Activities:	PFID aims at improving produce safety and quality systems and private sector implementation in developing countries, improving produce supply chains through training, diagnostic research, identifying fresh produce markets for developing countries, promoting private sector links between developing country suppliers and buyers emphasizing partnerships.	Promotion of services for members of a value chain:	Builds the capacity of developing nation agribusinesses to understand and meet quality and safety standards by offering a mix of applied short courses, distance education, and other training; identifies sustainable methods to address the constraints identified in subsector analysis, and implements those methods.
		Support for public Organizations:	-
Content website:	The website offers a large link list to related institutions/organizations like research institutes, educational institutes, etc. The publications section contains technical reports mainly assessing the impact of improved standards on food sectors in different countries. The reports and other publications are for download. Additionally the website gives information on the institution.	Examples/ Best Practices:	-
Language:	English	Address:	416 Agriculture Hall, Michigan State University, East Lansing, MI 48824 USA
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	517-432-2214
		Fax:	517-353-5149
		E-mail:	-
		Others:	-

Organization/ Project:	Value Chain Management Program (VCMP)	Evaluation:	●●● NEW
Name of project:	-	Industry Focus:	Tourism, amongst others
URL/ Project URL:	http://www.imc.org.au/distr/	Analysis of potential/ structure of subsectors/ value chains:	Did value chain analysis. Offers material for successful value chain management.
Field of work:	Networking, project	Process design/ networking:	Redesigned value chains.
Activities:	The Value Chain Management Program was an initiative of the Australian Department of Industry, Tourism and Resources. The purpose of the program was to demonstrate how effectively value chain management could benefit Australian industry by increasing competitiveness of individual firms and assisting the pursuit of growth opportunities within specific industry sectors. The objective was to support the establishment of a minimum of 20 successful demonstration projects building on the achievements of the Supply Chain Partnerships Program and the Business Networks Program.	Promotion of services for members of a value chain:	Results can be used for business development services.
		Support for public Organizations:	Results can be used by other government agencies.
Content website:	The VCMP website is a well-structured source of information. It introduces the programme and presents technical advisers and program managers. A link list indicates helpful institutions. Resources offer documents on value chain analysis. Success stories of the projects are also presented, along with news.	Examples/ Best Practices:	Success stories of completed projects available.
Language:	English	Address:	-
Tools:	Within the guide for conducting value chain improvement different tools are described.	Contact person:	-
Relevant Documents:	A Five Step Methodology for Conducting a Value Chain Improvement Assignment: http://www.imc.org.au/distr/Methodology.htm	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Reinier de Man	Evaluation:	●●● NEW
Name of project:	-	Industry Focus:	Paper, textile, food, forest
URL/ Project URL:	http://www.rdeman.nl/2/index.html	Analysis of potential/ structure of subsectors/ value chains:	Do value chain analysis for sustainability.
Field of work:	Consulting	Process design/ networking:	Work with supply chain cooperation model and do systematic facilitation for cooperation in the supply chain. Build up partnerships along supply chains.
Activities:	Reinier de Man work in sustainable business development. In many projects for companies, associations, NGOs and government, they are working on the development of business that help realise environmental goals, help realise social goals and generate profitable business at the same time. One focus of Reinier de Man is sustainable value chain analysis. They assist the clients with analysis and management tools because creating sustainable business often requires optimisation of the entire value chain.	Promotion of services for members of a value chain:	Consult NGOs.
		Support for public Organizations:	-
Content website:	The small website gives a good overview about the work of Reinier de Man.	Examples/ Best Practices:	Some short project descriptions on website.
Language:	English	Address:	Kloksteeg 33 NL 2311 SK Leiden The Netherlands
Tools:	-	Contact person:	Reinier de Man
Relevant Documents:	The Global Cotton and Textile Chain: Substance Flows, Actors and Co-operation for Sustainability A Study in the Framework of WWF's Freshwater and Cotton Programme, but not for download.	Tel:	+31 71 512 8422
		Fax:	+31 71 512 7541
		E-mail:	reinier.de.man@rdeman.nl
		Others:	-

Organization/ Project:	IAMA - International Food and Agribusiness Management Association	Evaluation:	●●
Name of project:	-	Industry Focus:	Food, agriculture
URL/ Project URL:	http://www.ifama.org/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Networking	Process design/ networking:	Networks the different players along the food supply chain.
Activities:	IAMA is a worldwide leadership forum bringing together top food and agribusiness executives, academics, policy makers and other concerned stakeholders to stimulate strategic thinking across the food chain. It serves as an effective worldwide networking organization from the food sector to consumer and NGO groups and acts as a functional bridge between the academic, business and public worlds.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	Besides the IAMA description and membership information, the website provides information on conferences, a linklist to food and agribusiness programs, position announcements and weblinks.	Examples/ Best Practices:	-
Language:	English	Address:	IAMA Business Office 333 Blocker Building, 2124 TAMU College Station, Texas 77843-2124, U.S.A.
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	1-979-845-2118
		Fax:	1-979-862-1487
		E-mail:	iama@tamu.edu
		Others:	-

Organization/ Project:	Action for Enterprise (AFE)	Evaluation:	●●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.actionforenterprise.org/	Analysis of potential/ structure of subsectors/ value chains:	Conducts subsector analysis and business service market assessments.
Field of work:	Technical assistance	Process design/ networking:	-
Activities:	AFE is a non-profit organization with focus on small business development. It is a leading facilitator of business development services. It has developed state-of-the art training programs, implemented cutting edge field programs, provided technical support to programs throughout Africa and Asia, and authored numerous publications. AFE has developed tools and methodologies for program design and implementation that combines the strengths of value chain and subsector analysis with business and market development principles.	Promotion of services for members of a value chain:	Supports the design of business development services, offers training in subsector/business service approach.
		Support for public Organizations:	-
Content website:	On its website, AFE describes its approach for delivering business development services. There is a detailed step-by-step description of the approach with examples and tools. Furthermore, the reader finds a description of past training events conducted by AFE all over the world and an event calendar with the dates of upcoming training events. In the resources section the visitor finds links to general BDS resources.	Examples/ Best Practices:	-
Language:	English	Address:	Action for Enterprise 2009 N. 14th St., Suite 301 Arlington, VA 22201
Tools:	Two interview guides for subsector/value chain analysis and assessing business solutions available: http://www.actionforenterprise.org/app-interview.htm	Contact person:	-
Relevant Documents:	-	Tel:	(703) 243-9172
		Fax:	(703) 243-9123
		E-mail:	contact form on website
		Others:	-

Organization/ Project:	Export Led Poverty Reduction Programme (EPRP), International Trade Center	Evaluation:	●●
Name of project:	Export Led Poverty Reduction Programme	Industry Focus:	None
URL/ Project URL:	http://www.intracen.org/eprp/en/welcome.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Technical assistance	Process design/ networking:	Identifies attractive export markets and possible buyers, fosters links with national exporters and other trade operators, works with investors or joint venture partners, supports poor communities in producing export-oriented products.
Activities:	This programme focuses on establishing links between market-oriented production and overseas buyers and aims at harnessing the productive capacity of poor communities and linking them to export markets.	Promotion of services for members of a value chain:	Enhances skills of support organizations, develops tools to meet capacity building needs of project partners e.g. guidelines for ERP projects.
		Support for public Organizations:	-
Content website:	The website provides a detailed description of EPR programmes. The methodology is explained in detail, describing the ten "blocks" necessary for the conceptualization and implementation of export-led poverty reduction (EPR) projects. Furthermore, there is a case study describing experiences and lessons learnt. The visitor also finds an information section (links and publications), FAQs and short project descriptions of recent projects.	Examples/ Best Practices:	Detailed description of project in India (Indian spices), the case study includes lessons learnt and best practices.
Language:	English, Spanish, French	Address:	Palais des Nations CH-1211 Geneva 10 Switzerland
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	41-22-733 44 39
		Fax:	-
		E-mail:	eprp@intracen.org
		Others:	-

Organization/ Project:	KLICT – Chain networks, Clusters and Information Communication Technology	Evaluation:	●●
Name of project:	-	Industry Focus:	Retail, food , agriculture, transport, distribution, logistics, ICT
URL/ Project URL:	http://www.klict.org/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, technical assistance	Process design/ networking:	-
Activities:	KLICT stimulates the development and application of knowledge in the area of chain and network science. Within this process, it serves as a broker and a 'liaison office' between the business world, knowledge institutes, social organizations and the government. The ideas and initiatives for projects take shape in strategic research projects, multi-client projects and pilot projects, for which the business world, social organizations, knowledge institutions and government closely cooperate. The three focus areas are "transparency of chains and networks," "demand driven chains and networks" and "reconfiguration of chains and networks."	Promotion of services for members of a value chain:	Supports institutions with relevant information.
		Support for public Organizations:	-
Content website:	The website provides detailed information on KLICTs activities. It describes the concept and the institution and provides detailed project descriptions including the project results. The result section contains many documents on supply chain management for download.	Examples/ Best Practices:	Four case studies available.
Language:	English, Dutch	Address:	Rompertsebaan 60 5231 GT 's-Hertogenbosch
Tools:	-	Contact person:	-
Relevant Documents:	Large list with documents on value chain analysis available.	Tel:	31 - (0)73 528 66 50
		Fax:	31 - (0)73 522 98 50
		E-mail:	bureau@klict.org
		Others:	-

Organization/ Project:	PhAction	Evaluation:	●●
Name of project:	Linking Farmers to Markets	Industry Focus:	Agriculture
URL/ Project URL:	http://www.foodnet.cgiar.org/PhAction/agr_bus_supp.htm	Analysis of potential/ structure of subsectors/ value chains:	Evaluates market opportunities.
Field of work:	Research, technical assistance	Process design/ networking:	Helps integrate farmers into agrifood supply chains.
Activities:	The Postharvest Forum aims to achieve greater impact in the food research sector through the development and delivery of sustainable post-harvest technologies in collaboration with a range of partners in developing countries. The goal of its programme "Linking Farmers to Markets" is to link farmers in developing countries through post-harvest interventions to global supply chains. The underlying approach is a demand-driven, production-to-consumption chain and systems approach that includes post-harvest and marketing components. Activities undertaken will be to identify market opportunities, improve market access, foster technology innovation and enhance product quality.	Promotion of services for members of a value chain:	Identifies market opportunities and supports business development services.
		Support for public Organizations:	-
Content website:	The website of PhAction provides a detailed description of the project, introductions to the four research themes, the strategy and the joint projects. A newsletter can also be ordered.	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	Developing a "Guide to Developing Agricultural Markets and Businesses".	Contact person:	Christian Henckes
		Tel:	06196-79-0
		Fax:	-
		E-mail:	christian.henckes@gtz.de
Relevant Documents:	-	Others:	-

Organization/ Project:	Department of Agricultural Economics, Chair for Business Management Organization and Information Management, University Bonn	Evaluation:	●●
Name of project:	-	Industry Focus:	Agriculture, food
URL/ Project URL:	http://uf.ilb.uni-bonn.de	Analysis of potential/ structure of subsectors/ value chains:	Conducts sector and product analysis, market observation.
Field of work:	Research, training, consulting	Process design/ networking:	Integrates farm into existing supply chains, research on communication along the food supply chain.
Activities:	The institute concentrates on management in the agro and food industry. They adapt general management concepts (e.g. strategic management, marketing) to solve management problems in all companies and organisations of the agro and food supply chain. Sector and process analysis are part of the institute's programme. The training and research farm "Gutwirtschaft Klein-Altendorf" is part of the institute. There the researchers look for possibilities to integrate the farm into agro supply chains in accordance with the quality and ecological management systems ISO 9000ff and ISO 14001.	Promotion of services for members of a value chain:	Offers market information.
		Support for public Organizations:	-
Content website:	The website is a presentation of the institute with its research and educational activities, publications with documents for download, a link to the training and research farm "Gut Kleinaltendorf", a linklist and a list with international cooperative agreements.	Examples/ Best Practices:	-
Language:	German, English	Address:	Meckenheimer Allee 174, D-53115 Bonn, Germany
Tools:	-	Contact person:	Prof. Dr. Schiefer
Relevant Documents:	-	Tel:	0228/73-3500
		Fax:	0228/73-3431
		E-mail:	uf.ilb@uni-bonn.de
		Others:	-

Organization/ Project:	Niedersächsisches Kompetenzzentrum Ernährungswirtschaft (NieKE) (competence center for the food industry of Lower Saxony)	Evaluation:	●●
Name of project:	-	Industry Focus:	Food
URL/ Project URL:	http://www.ernaehrungswirtschaft.de/	Analysis of potential/ structure of subsectors/ value chains:	Develops studies for different subsectors of the food industry.
Field of work:	Research, training, consulting	Process design/ networking:	Offers a database for connecting companies in the food sector, design of regional supply chains, Consults companies.
Activities:	The objective of NieKE is to network actors in the food industry to improve innovative activities in the food sector. NieKE offers a database with profiles of small and medium companies. The database will be used to design value chains and alliances for improving the companies' competency. Furthermore, NieKE designs studies, e.g. in the field of value chains, and consults companies in the design of regional supply chains. NieKE has the role of a mediator, helping to improve technology and know-how transfer between science and companies.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	This short and well-designed website provides information on the project and the working fields of NieKE. For networking, it offers a database with companies from agro and food sector. Furthermore, there is a database of events in the agro and food sector, publications/material, a newsletter, literature recommendations, links and job offers of organisations/companies from agro/food sector.	Examples/ Best Practices:	-
Language:	German	Address:	Hochschule Vechta, Driverstr. 22, 49377 Vechta, Germany
Tools:	-	Contact person:	Dr. Marie-Luise Blaha
Relevant Documents:	-	Tel:	04441-15-343
		Fax:	04441-15-465
		E-mail:	nieke@ispa.uni-vechta.de
		Others:	Description of the work: http://www.kompetenznetze.de/navi/de/Innovationsfelder/agrar-und-ernaehrungswirtschaft,did=3272.html

Organization/ Project:	Institut für Betriebslehre der Agrar- und Ernährungswirtschaft, Justus-Liebig-Universität Gießen	Evaluation:	●●
Name of project:	-	Industry Focus:	Agriculture, food
URL/ Project URL:	http://www.uni-giessen.de/fbr09/ilb/	Analysis of potential/ structure of subsectors/ value chains:	Conducts subsector studies.
Field of work:	Research	Process design/ networking:	-
Activities:	The institute consists of the department for agro industry, the department for food industry and the department for regional and project planning. The department for agro industry includes research groups working in the fields of supply chain management, globalisation of the food industry and alliances between the food and retail sector, also including research on supply chains in developing countries (cotton production, land use in Sudan). The department for food industry analyses relationships in the entire supply chain of the food industry. The institute for regional and project planning works in the field of rural development and manages some projects in developing countries.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	Besides the presentations of the three departments, the website provides news, a publication list and some publications for download.	Examples/ Best Practices:	-
Language:	German	Address:	Senckenbergstr. 3, 35390 Gießen, Germany
Tools:	-	Contact person:	Prof. Friedrich Kuhlmann
Relevant Documents:	-	Tel:	0641 / 99 - 37240
		Fax:	0641 / 99 - 37249
		E-mail:	Kuhlmann.LBL1@agrar.uni-giessen.de
		Others:	-

Organization/ Project:	ACDI/VOCA	Evaluation:	●●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.acdivoca.org	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Technical assistance	Process design/ networking:	Forges global partnerships, ties entrepreneurs in developing countries to U.S. businesses; customized exchange activities like visits to trade shows, consulting in co-operatives.
Activities:	ACDI/VOCA is an NGO working in the field of technical assistance. It promotes broad-based economic growth and the development of civil society in emerging democracies and developing countries. It works e.g. in agricultural production, processing and marketing and Business Development Services. In agriculture, it helps entrepreneurs and farmers improve technology, increase efficiency, capture more of their products' value and expand markets. In association and co-op development, it helps producers and marketers to achieve economies of scale, capture more market value and gain economic and political security. Furthermore, it forges global partnerships to promote market economies, create prosperity and boost trade.	Promotion of services for members of a value chain:	Support suppliers of business services to help products and services move more freely through local commercial transactions.
Content website:	The organization and its activities are described. A large project list is offered.	Support for public Organizations:	-
Language:	Mainly English, "who we are"-section also available in Spanish, French, Russian, Arabic	Examples/ Best Practices:	Short success stories of already finished projects, some covering aspects of supply chain management.
Tools:	-	Address:	ACDI/VOCA Headquarters 50 F Street, N.W. Suite 1075 Washington, D.C. 20001
Relevant Documents:	-	Contact person:	Christoph E.Baker
		Tel:	(202) 383-4961
		Fax:	(202) 783-7204
		E-mail:	webmaster@acdivoca.org
		Others:	-

Organization/ Project:	Desarrollo Economico Local	Evaluation:	●●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.desarrollolocal.org.bo/	Analysis of potential/ structure of subsectors/ value chains:	Offers guide for supply chain analysis.
Field of work:	Technical assistance	Process design/ networking:	-
Activities:	This website was created to simplify the coordination of rural development activities in Bolivia. One section of this website describes the value chains of agricultural products.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Supply chains are used for rural planning, allow identification of strengths and weaknesses in the process from production to final consumption.
Content website:	The website offers links to different Bolivian ministries working in rural development. A section on value chains for Bolivian agrarian products is particularly interesting. Detailed descriptions of the value chains (word format) can be downloaded from this site. http://www.desarrollolocal.org.bo/qfichacad.htm . In addition, this the website offers information on rural development in Bolivia.	Examples/ Best Practices:	-
Language:	Spanish	Address:	-
Tools:	A guide for conducting supply chain analysis: "Guía para la elaboración de cadenas de valor": http://www.desarrollolocal.org.bo/tgui100.htm	Contact person:	-
Relevant Documents:	Detailed description of 14 value chains.	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Enterprise Development Impact Assessment Information Service (EDIAIS)	Evaluation:	●●
<i>Name of project:</i>	-	<i>Industry Focus:</i>	None
<i>URL/ Project URL:</i>	http://www.enterprise-impact.org.uk	<i>Analysis of potential/ structure of subsectors/ value chains:</i>	Offers a toolbox on participatory value chain analysis.
<i>Field of work:</i>	Information provider	<i>Process design/ networking:</i>	-
<i>Activities:</i>	EDIAIS consults regional and country-based Enterprise Development Advisers (EDAs) on 'good practice,' design and methods of impact assessment (IA). It provides information and expertise in enterprise development impact assessment through the website, written material and studies. Furthermore, it provides a communication network.	<i>Promotion of services for members of a value chain:</i>	-
		<i>Support for public Organizations:</i>	-
<i>Content website:</i>	EDIAIS' website offers many instruments and documents for impact assessment. For supply chain management only the tool box for participatory supply chain management is interesting.	<i>Examples/ Best Practices:</i>	-
<i>Language:</i>	English	<i>Address:</i>	-
<i>Tools:</i>	Toolbox for Participatory Value Chain Analysis: http://www.enterprise-impact.org.uk/informationresources/toolbox/valuechainsanalysis.shtml	<i>Contact person:</i>	-
<i>Relevant Documents:</i>	-	<i>Tel:</i>	-
		<i>Fax:</i>	-
		<i>E-mail:</i>	-
		<i>Others:</i>	-

Organization/ Project:	Empretec; UNCTAD	Evaluation:	●●
Name of project:	Empretec	Industry Focus:	None
URL/ Project URL:	http://www.unctad.org ; http://www.empretec.net	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Training, networking	Process design/ networking:	Identifies overseas market opportunities, builds contacts and linkages with foreign companies.
Activities:	Empretec is an integrated capacity-building programme of UNCTAD that promotes the creation of sustainable support structures that help promising entrepreneurs build innovative and internationally competitive small and medium sized enterprises (SMEs). It helps in networking. Empretec has centers all over the world.	Promotion of services for members of a value chain:	Strengthens domestic business development services.
		Support for public Organizations:	Builds a coalition of public-private stakeholders.
Content website:	Contains detailed information on training methodology and on the Empretec program. Furthermore, the website offers links to the national centres and to the trainers and provides information on how to become a trainer. The section "companies" contains the EBO (electronic business opportunity) where subscribers can post offers for sale as well as demands for purchase.	Examples/ Best Practices:	-
Language:	English	Address:	Empretec Programme UNCTAD Palais des Nations, CH-1211 Geneva 10, Switzerland
Tools:	-	Contact person:	Ms. Tatiana Krylova
Relevant Documents:	-	Tel:	4122 907-2020/
		Fax:	907-0122
		E-mail:	Tatiana.Krylova@unctad.org
		Others:	-

Organization/ Project:	Observatorio de Competitividad Agrocaldas Colombia, Ministerio de Agricultura y Desarrollo Rural, Colombia	Evaluation:	●●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.agrocaldas.gov.co/home.htm	Analysis of potential/ structure of subsectors/ value chains:	Offers information on Colombian subsectors.
Field of work:	Information provider	Process design/ networking:	-
Activities:	The Observatorio de Competitividad Agrocaldas is a portal for information on Colombian agro supply chains and their surroundings. Its aim is to help public and private organisations enhance competitiveness in the agriculture sector. It works with the value chain approach.	Promotion of services for members of a value chain:	Supports private organizations with information about the sectors they work in.
		Support for public Organizations:	Supports public organizations in Colombia with information, helps to develop competency.
Content website:	This site offers economic data about Colombia. There is a section for agro supply chains listing the most important Colombian supply chains and giving detailed information on these. Additional sections cover market intelligence and information on Ecuador and Venezuela. Among the services offered are a news and events section and a library with documents on the supply chains for download.	Examples/ Best Practices:	-
Language:	Spanish	Address:	-
Tools:	-	Contact person:	-
Relevant Documents:	Documents on supply chains available.	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Center for the Advancement of Collaborative Strategies in Health	Evaluation:	●●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.partnershiptool.net/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Networking	Process design/ networking:	Tool for assessing partnerships.
Activities:	The Center for the Advancement of Collaborative Strategies in Health developed a tool for partnership evaluation. It can be used to assess how well the collaborative process is working and to identify specific areas for the partners to focus on to make the process work better. The tool utilizes state-of-the-art on-line questionnaire technology to collect partnership members' perspectives about several aspects of the partnerships' collaborative process. This information is analyzed by the system, which then generates a report that describes the strengths and weaknesses of the partnership. The tool can be used to track partnership progress over time.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The partnership assessment tool is the only content of this website. There are different sites for registration, coordinator access and FAQs on the tool.	Examples/ Best Practices:	-
Language:	English	Address:	New York Academy of Medicine 1216 Fifth Avenue, Room 452 New York, NY 10029-5293
Tools:	Partnership Self-Assessment Tool.	Contact person:	-
Relevant Documents:	-	Tel:	(212) 822-7250
		Fax:	(212) 426-6796
		E-mail:	cacsh@nyam.org
		Others:	-

Organization/ Project:	Wageningen University Social Sciences, Management Studies/Business Administration	Evaluation:	●●
Name of project:	-	Industry Focus:	Life sciences (biotech, pharma), agriculture, food
URL/ Project URL:	http://www.socialsciences.wur.nl/bk/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	The aim of the social sciences group of Wageningen University is to become leading in the field of chain and network science, with a special focus on innovation and internationalization. It publishes the Journal on Chain and Network Science and holds the biannual International Conference on Chain and Network Management in Agribusiness and the Food industry.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website explains the research program and provides information on education. It additionally provides access to the journal containing information on the conference. The publications section of the website contains a list of publications but these are not for download. A link list connects to other interesting organizations.	Examples/ Best Practices:	-
Language:	English	Address:	Hollandseweg 1 6706 KN Wageningen
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	31 (0) 317 484 160
		Fax:	31 (0) 317 485 454
		E-mail:	-
		Others:	-

Organization/ Project:	Linking Farmers with Markets	Evaluation:	●●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.linkingfarmerswithmarkets.net	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Information provider	Process design/ networking:	-
Activities:	Linking Farmers with Markets is a newsletter provided by the Australian Centre for International Agricultural Research. The content focuses on the development and operation of agricultural supply chains; specifically, how they can contribute to improving the lives of the world's farmers and maintaining sustainable supplies of food and fibre. It provides news and information about supply chain issues, with a particular emphasis on developments and activities in the Asia-Pacific region.	Promotion of services for members of a value chain:	Provides specialized information on agro supply chains in the Asia-Pacific region.
		Support for public Organizations:	-
Content website:	Linking Farmers with Markets offers much detailed information on Asia-Pacific agro supply chains. There is a news section and a bulletin on its website. Additionally, it contains a list of projects with supply chain components. For each project, there is a short description available. The publication list contains some documents on food supply chain management for download or for sale, e.g. "Agriproduct supply-chain management in developing countries."	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	SAI Platform	Evaluation:	●●
Name of project:	-	Industry Focus:	Food
URL/ Project URL:	http://www.saiplatform.org/index.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Networking, research, information provider	Process design/ networking:	Brings together stakeholders of the food industry in order to support sustainable agriculture.
Activities:	SAI Platform is an initiative of the food industry. Its objective is to actively support the development of sustainable agriculture involving the different stakeholders of the food chain. SAI Platform offers food companies the opportunity for cost effective pre-competitive cooperation to seek ways to ensure the sustainable supply of high quality agricultural products. Furthermore, it stimulates and facilitates processes to assess agricultural practices of member companies: Companies interested in assessing their practices can combine their forces through the platform; the platform staff facilitate this process by bringing together the companies, research fellows and relevant external stakeholders and giving access to the knowledge base.	Promotion of services for members of a value chain:	Stimulates assessment process on agricultural practices.
		Support for public Organizations:	-
Content website:	Contains a description of SAI platform and their activities. The section "Sustainable Agriculture Information" contains a database of sustainable agriculture programmes, case studies from member companies, a newsletter, events on sustainable agriculture (recent and past events) and links. In addition, there is an extranet for members only.	Examples/ Best Practices:	Case studies on cereals, milk production and palm oil.
Language:	English	Address:	-
Tools:	-	Contact person:	Maryline Guiramand
		Tel:	41 (0) 22 929 57 58
Relevant Documents:	-	Fax:	-
		E-mail:	mguiramand@saiplatform.org
		Others:	-

Organization/ Project:	GDI - German Development Institute (DIE)	Evaluation:	●●
Name of project:	Shaping value chains with a view to development	Industry Focus:	Agriculture, textile, footwear, toys, retail
URL/ Project URL:	http://www.die-gdi.de/	Analysis of potential/ structure of subsectors/ value chains:	Investigates the process of structural change in industries relevant to developing countries.
Field of work:	Research, training, consulting	Process design/ networking:	Looks for approaches that allow producers in developing countries to integrate into global value chains.
Activities:	The GDI undertakes consulting and training activities based on independent research. It has a research group working on the subject "Shaping value chains with a view to development." The group is investigating the process of structural change in industries relevant for various developing countries (e.g. agroindustrial chains) and seeking to identify development approaches that enable a broad segment of producers in developing countries to achieve integration in modern value chains. The project looks into requirements at project level as well as what is required to take a hand in shaping global structural policy (e.g. gaining influence on international product and production standards).	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides detailed information about the GDI. In respect to the value chain approach, it offers only a short description of the research group and its research topics. The only document covering this subject is: "Wertschöpfungsketten entwicklungspolitisch gestalten"	Examples/ Best Practices:	-
Language:	German, English, Spanish, French	Address:	The GDI undertakes consulting and training activities on the basis of independent research.
Tools:	-	Contact person:	Dr. Tilman Altenburg
Relevant Documents:	-	Tel:	+49 (0)228 94927-0
		Fax:	49 (0)228 94927-130
		E-mail:	DIE@die-gdi.de
		Others:	-

Organization/ Project:	Institute on Development Studies, University of Sussex	Evaluation:	●●
Name of project:	Globalisation Team	Industry Focus:	Footwear, agriculture and horticulture, surgical instruments, furniture, automobile
URL/ Project URL:	http://www.ids.ac.uk/ids/global/index.html	Analysis of potential/ structure of subsectors/ value chains:	Analyses some subsectors.
Field of work:	Research, training	Process design/ networking:	-
Activities:	IDS is an internationally renowned centre for research and teaching on development. Its research group on globalisation also works with the value chain approach. It offers conceptual studies and research tools for global value chain analysis and empirical studies in sectors like garments, shoes, motor vehicles, horticulture and surgical instruments. Additionally it worked on "clusters in the global economy" with focus on the interaction of local clusters and global value chains. Members of the Globalisation Team are active in the Global Value Chain Initiative.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The IDS website offers information on the institute and its research groups. The value chain approach is followed by the Globalisation Team. This section of the website also contains the conceptual and empirical studies on value chain research. Some of them are for download; others offer summaries. The rest of the site provides information on teaching and training, news and a bookstore.	Examples/ Best Practices:	Empirical studies on different sectors, some publications on agricultural sectors: http://www.ids.ac.uk/ids/global/valchnempstu1.html , also manuals on value chains research methodology available.
Language:	English	Address:	Brighton BN1 9RE, UK
Tools:	-	Contact person:	Prof. John Humphrey
Relevant Documents:	Spreading the Gains from Globalisation: http://server.ntd.co.uk/ids/bookshop/details.asp?id=559 ; Vietnam in the Global Garment and Textile Value Chain: http://www3.interscience.wiley.com/cgi-bin/fulltext/106573055/pdfstart . Conceptual studies: http://www.ids.ac.uk/ids/global/valchnconcep1.html	Tel:	44 (0)1273 606261
		Fax:	44 (0)1273 621202/691647
		E-mail:	J.Humphrey@ids.ac.uk
		Others:	-

Organization/ Project:	North-South Centre	Evaluation:	●●
Name of project:	Research Programme International Cooperation	Industry Focus:	Agriculture
URL/ Project URL:	http://www.north-south.nl/index.php/item/330	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	The North-South Centre works on the DLO Research Programme "International Cooperation." It aims to contribute to economic development and poverty reduction in developing countries, with special attention to the strengthening of sustainable agriculture and production chains, and nature management. This research programme includes projects on the theme "global food chains." These integrated projects will investigate the three major pillars of this program, namely technological capacity building, supply chain management and regulation and certification in international trade. In 2005, the research results will be translated into forward-looking and strategic inputs for policy-making.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Will construct ideas about possible public-private relationships in the context of global sourcing and regulation, participate in policy debate about certification and regulation.
Content website:	The website of the North-South Centre introduces its activities in research and education. It informs about the partners, news and events. The debate section contains documents on the different subjects the centre is working on. The account management is an information broker for new research programmes. The output section offers publications on the DLO-IC project.	Examples/ Best Practices:	-
Language:	English	Address:	Lawickse Allee 11 6701 AN Wageningen The Netherlands
Tools:	-	Contact person:	Rene Koster
Relevant Documents:	Niek Koning: Tropical export crop chains and tropical export crop prices: http://www.north-south.nl/files/Debate/sustainable%20chains.pdf	Tel:	31 317 495395
		Fax:	31 317 495222
		E-mail:	rene.koster@wur.nl
		Others:	-

Organization/ Project:	SNV - Netherlands Development Organisation	Evaluation:	●●
Name of project:	Market access for the poor	Industry Focus:	None
URL/ Project URL:	http://www.snvworld.org/practiceAreas/index.cfm?fuseaction=summary&sub=3	Analysis of potential/ structure of subsectors/ value chains:	Builds up considerable expertise with a sub-sector market approach.
Field of work:	Technical assistance	Process design/ networking:	Engages in establishing international partnerships including producers, exporters and processing industries.
Activities:	In the practice area "market access for the poor" SNV assists local governance organisations and specific sectors adopting the so-called market/product chain approach, an inclusive approach that focuses on improving a whole product chain. Additionally SNV supports business associations and chambers of commerce to improve their Business Development services to small and medium enterprises.	Promotion of services for members of a value chain:	Supports business associations and chambers of commerce to improve their Business Development services to small and medium enterprises.
		Support for public Organizations:	Assists local governance organisations and specific sectors adopting the market/product chain approach
Content website:	The website provides a short introduction into SNV's work. The practice area on market access for the poor is interesting. There, SNV offers two reference guides (CD-ROMs).	Examples/ Best Practices:	Case studies, e.g. on the bamboo chain available.
Language:	English	Address:	SNV Netherlands development cooperation Bezuidenhoutseweg 161 2594 AG The Hague, The Netherlands
Tools:	Offers reference guides (CD-ROMs) on business development services, agricultural trade and economic analysis (offering methodologies that can be used when exploring the economic potential of an area or sector).	Contact person:	-
Relevant Documents:	-	Tel:	31 (0)70 - 34 40 244
		Fax:	31 (0)70 - 38 55 531
		E-mail:	-
		Others:	-

Organization/ Project:	Wuppertal Institut für Klima, Umwelt, Energie	Evaluation:	●● NEW
Name of project:	Sustainability in global value chains	Industry Focus:	None
URL/ Project URL:	www.wupperinst.org	Analysis of potential/ structure of subsectors/ value chains:	Analyses different value chains.
Field of work:	Research	Process design/ networking:	-
Activities:	The Wuppertal Institute is one of the best-known research institutes in Germany. It does research in climate change, environmental and energetic fields. One research focus is sustainability in global value chains. Therefore, some publications also include the value chain approach, e.g. publications on the cotton industry and the automobile sector.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Does policy consulting.
Content website:	On the website, the reader finds a description of the institute with its different research groups. In addition, there are many publications available.	Examples/ Best Practices:	-
Language:	German, English	Address:	Döppersberg 19 - 42103 Wuppertal, Postfach 10 04 80 - 42004 Wuppertal, Germany
Tools:	-	Contact person:	Dr. Christa Liedtke
Relevant Documents:	-	Tel:	49-(0)*2022492-0
		Fax:	49-(0)202 2492-108
		E-mail:	christa.liedtke@wupperinst.org
		Others:	-

Organization/ Project:	Arbeitsgemeinschaft betriebliche Weiterbildungsforschung and VDI/VDE Innovation + Technik GmbH	Evaluation:	●● NEW
Name of project:	Entwicklung, Integration und Nutzung von Wissen entlang von internen und externen Wertschöpfungsketten.	Industry Focus:	Optics, microelectronic, microsystems, agro machinery,
URL/ Project URL:	http://www.vdivde-it.de/wipa/	Analysis of potential/ structure of subsectors/ value chains:	Analyses the internal and external value chains of partner companies
Field of work:	Research	Process design/ networking:	Supports companies in designing communication process along the value chain.
Activities:	The purpose of AWBF is the advancement of research in the domains of individual, organisational, and regional competence development. Specific aspects of this research are corporate continuing learning initiatives, personnel and organisational development, and learning in work processes and other purposeful activities. The WIPA project aims at exploring the learning processes necessary when companies change their internal and external value chains. Project partners are five companies working in different industries.	Promotion of services for members of a value chain:	Research results can be used for supplying services to companies.
		Support for public Organizations:	Research results can be used to improve basic conditions along a value chain.
Content website:	The website of ABWF briefly introduces the organization and its different programmes. The projects can be searched in a database. To identify the value chain projects you need to search for "wertschöpfungskette(n)." Additionally the website offers publications for download. Another website, which also links to the partner companies, is: http://www.vdivde-it.de/wipa/	Examples/ Best Practices:	0
Language:	German, organizations introduction in English	Address:	ABWF: Storkower Straße 158 D-10407 Berlin; VDI/VDE: Rheinstraße 10b; 14513 Teltow
Tools:	0	Contact person:	Dr. Jan Wessels at VDI/VDE
Relevant Documents:	0	Tel:	03328 435 229
		Fax:	03328 435 216
		E-mail:	Rheinstraße 10b; 14513 Teltow
		Others:	-

Organization/ Project:	The Textile Research Council	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Textile
URL/ Project URL:	http://www.kompetenznetze.de/navi/en/Kompetenznetze/forschungskuratorium__textil.html	Analysis of potential/ structure of subsectors/ value chains:	no detailed information available.
Field of work:	Research	Process design/ networking:	no detailed information available.
Activities:	The Textile Research Council (TRC) encompasses the Central Confederation of the German Textile and Fashion Industry as well as the regional and trade associations with the aim of promoting and co-ordinating collective research projects. Research projects supporting the value-added textile chain are implemented together with the partner organisations from related operational areas such as textile machinery, synthetic fibres, dyeing and textile services. One thematic priority is co-operation and communication along the textile value added chain focusing on the management of sustainable innovation processes, new business models for the textile industry based on internet technology and production management for dynamic textile added value networks.	Promotion of services for members of a value chain:	no detailed information available.
		Support for public Organizations:	no detailed information available.
Content website:	The website is a brief introduction to the activities of TRC. The networks profile, the protagonists, innovations, the service spectrum etc. are presented briefly.	Examples/ Best Practices:	-
Language:	German, English	Address:	Forschungskuratorium Textil e.V. Frankfurter Str. 10 - 14 D - 65760 Eschborn, Germany
Tools:	-	Contact person:	Dr. Walter Begemann
Relevant Documents:	-	Tel:	+49 06196 / 966 229
		Fax:	+49 06196 / 42170
		E-mail:	wbegemann@gesamttexil.de
		Others:	-

Organization/ Project:	Bremen Institute of Industrial Technology and Applied Work Science (BIBA), University of Bremen	Evaluation:	●● NEW
Name of project:	intraWOOL	Industry Focus:	Textile
URL/ Project URL:	http://www.biba.uni-bremen.de , project: http://www.biba.uni-bremen.de/projects/intrawool/	Analysis of potential/ structure of subsectors/ value chains:	Analyses wool value chain.
Field of work:	Project, research	Process design/ networking:	Introduces e-commerce in the global wool supply chain.
Activities:	The Australian-European co-operation project intraWool aims to improve the global supply chain in the trade and logistics of wool textiles by introducing Electronic Commerce based on three integrated technical solutions: the development of an Electronic Trading System, the electronic exchange of business document and the implementation of an electronic Bale Identification System (based on RFID).	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The project's website names all of the partners included in the project, provides a summary and detailed information including the results of the project. The international trading system is integrated in the website as well but appears to be still under construction. The section "related sites" contains a database of other institutions in the wool and textile industry.	Examples/ Best Practices:	-
Language:	English	Address:	Südwolle AG, Nürnberg
Tools:	Electronic trading system	Contact person:	Götz Giebel
Relevant Documents:	-	Tel:	0049 / (0)911 / 504 80 54
		Fax:	-
		E-mail:	giebel@suedwolle.de
		Others:	-

Organization/ Project:	Chemical Industry Data Exchange	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Chemical
URL/ Project URL:	http://www.cidx.org/Default.asp	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Networking	Process design/ networking:	Invents standards to make e-business in chemical industry easier.
Activities:	CIDX is a robust trade association and standards body focused on realizing transactional efficiency throughout the global chemical industry supply chain. CIDX focuses on improving the ease, speed and cost effectiveness of electronic business transactions between chemical companies and their trading partners. As electronic commerce in the chemical industry evolved, CIDX led the effort to standardize data and business processes in order to reduce connectivity barriers and improve data accuracy while ultimately increasing efficiency, reliability and the speed of electronic transactions.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	CIDX website introduces the organization and the eStandards project. It offers information on cybersecurity and membership. FAQs answer the most frequent questions.	Examples/ Best Practices:	-
Language:	English	Address:	401 North Michigan Chicago, IL 60611-4267
Tools:	-	Contact person:	JoAnne Norton
		Tel:	3123215145
Relevant Documents:	-	Fax:	3123215158
		E-mail:	JoAnne.norton@cidx.org
		Others:	-

Organization/ Project:	Supply Chain Management Initiative, College of Textiles, NC State University.	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Textile
URL/ Project URL:	http://www.tx.ncsu.edu/ci/supply/index.cfm	Analysis of potential/ structure of subsectors/ value chains:	Analyses subsectors of textile value chain.
Field of work:	Research, training	Process design/ networking:	Works on process optimization of different subsectors in textile industry.
Activities:	The College of Textiles has a supply chain management initiative. Current projects are "Global Branding Strategies in the Textile Supply Chain" and "Mass Customization in the Transportation Textiles Supply Chain." Additionally, past projects are accessible on the website. They cover themes in supply chain design and management.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The SCIM website offers articles, links, educational material and a detailed description of current and past activities. The link list is very comprehensive and offers links to interesting web resources on supply chain management and to institutions (contacts) working on supply chain management.	Examples/ Best Practices:	-
Language:	English	Address:	North Carolina State UniversityRaleigh, NC 27695
Tools:	-	Contact person:	Dr. Robert Barnhardt
Relevant Documents:	Large list on SCM articles available.	Tel:	919-513-3936
		Fax:	-
		E-mail:	robert_barnhardt@ncsu.edu
		Others:	-

Organization/ Project:	Supply Chain Knowledge Base	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://supplychain.ittoolbox.com/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Web resource	Process design/ networking:	Tools for partner integration available.
Activities:	Supply Chain Knowledge Base is a website offering information on all aspects of supply chain management. It offers many tools, white papers, industry and academic articles.	Promotion of services for members of a value chain:	Tools also can be used by business development services.
		Support for public Organizations:	-
Content website:	The website delivers all kind of information on supply chain management. It can be browsed by SCM Topic or by subjects such as "evaluate vendors," "manage projects," "solve problems," "stay current." In the "evaluate vendors" section, software for integrating partners is available.	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	-	Contact person:	-
Relevant Documents:	Many documents available.	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	School of Development Studies, University of Kwazulu-Natal, South Africa	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Furniture, automobile, leather
URL/ Project URL:	http://www.nu.ac.za/csds/	Analysis of potential/ structure of subsectors/ value chains:	Do value chain analysis in manufacturing sector.
Field of work:	Research, technical assistance	Process design/ networking:	Work on restructuring value chains.
Activities:	The School is a multi-disciplinary research and graduate teaching institution at the University of KwaZulu-Natal in Durban with a primary focus on development and reconstruction. It is a leading centre for research and teaching on development in South Africa. The research focuses are industrialisation, population and poverty, informal economy, and donor funding. Within the field of industrialisation, they are conducting a project on industrial restructuring and work with value chain analysis.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website presents the different research themes with project-related publications. For students, the teaching programme and teaching material is available.	Examples/ Best Practices:	-
Language:	English	Address:	School of Development Studies University of KwaZulu-Natal Durban
Tools:	-	Contact person:	-
Relevant Documents:	Documents on value chain analysis in furniture industry, automotive, leather industry: http://www.nu.ac.za/csds/Industrialisation.htm#publications	Tel:	27 31 260 2363
		Fax:	27 31 260 2359
		E-mail:	csds@ukzn.ac.za
		Others:	-

Organization/ Project:	PRTM Management Consultants	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Automotive, industrial equipment, life sciences, electronics, energy, etc.
URL/ Project URL:	http://www.prtm.com/	Analysis of potential/ structure of subsectors/ value chains:	Works with value chain analysis.
Field of work:	Consulting	Process design/ networking:	Consults in value chain design.
Activities:	PRTM is a worldwide consulting company that has experience in product development, supply chain and operations, customer service and support, sales effectiveness, and strategic IT management, as well as a benchmarking subsidiary. Their proven methodologies have become the industry standard. The widely used Supply-Chain Operations Reference-model (SCOR) was originally developed by PRTM in collaboration with Advanced Manufacturing Research and the Supply-Chain Council.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides a comprehensive presentation of PRTM. You find information on industry focus, services, and benchmarking. In "thought leadership," publications and best practices are available. Information on supply chain management is available in "services."	Examples/ Best Practices:	Best practices available in "thought leadership".
Language:	English, German, French, Japanese	Address:	Schillerstrasse 42-44, 60313 Frankfurt am Main Germany
Tools:	Supply Chain Maturity Model, The Supply-Chain Operations Reference-model (SCOR)	Contact person:	Brian Gibbs
Relevant Documents:	-	Tel:	+49 (0) 69.219 94.0
		Fax:	+49 (0) 69.219.94.335
		E-mail:	bgibbs@prtm.com
		Others:	-

Organization/ Project:	Center for Value Chain Research, Lehigh University	Evaluation:	●● NEW
Name of project:	-	Industry Focus:	Logistics, telecommunication, automobile etc.
URL/ Project URL:	http://www.lehigh.edu/~inchain/index.htm	Analysis of potential/ structure of subsectors/ value chains:	Does research on logistics and operations.
Field of work:	Research	Process design/ networking:	Does research on network organization and value chain strategy.
Activities:	The Center for Value Chain Research (CVCR) is committed to promoting and conducting research and information exchange through the integration of emerging theory and best practices. The center's research focuses primarily on Value Chain Planning and Development activities, which connects corporate strategy with Value Chain Execution systems.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides information on the mission and objectives of the centre, explains corporate membership opportunities and research interests. In the publication section, under white papers some documents can be downloaded. Additionally, the website informs about events and address data.	Examples/ Best Practices:	-
Language:	English	Address:	621 Taylor Street Rausch Business Center Bethlehem, PA 18015
Tools:	-	Contact person:	Prof. Susan A. Sherer
Relevant Documents:	China Auto Industry: http://www.lehigh.edu/~inchain/content/publications/whitepapers/tao.pdf	Tel:	610-758-3424
		Fax:	-
		E-mail:	sas6@lehigh.edu
		Others:	-

Organization/ Project:	Schweizerische Hochschule für Landwirtschaft	Evaluation:	●● NEW
Name of project:	Bergmilchprojekt	Industry Focus:	Agriculture
URL/ Project URL:	http://www.bergmilch-projekt.ch/	Analysis of potential/ structure of subsectors/ value chains:	Analyses milk value chain.
Field of work:	Research	Process design/ networking:	Helps farmers to optimize the value chain.
Activities:	The objective of this project is to improve competency of the Swiss milk sector. The project consists of three parts, the first one focusing on milk production, the second one focusing on milk processing and the third one on improving the whole supply chain. The third part aims at demonstrating the importance of the milk value chain, at exploring the prerequisites for successful value chain management and at developing policy recommendations.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Gives policy recommendations.
Content website:	The website is a brief introduction to the project. All three parts are introduced with aims and research methods. Additionally the reader finds a vision for 2010 and a list of partners participating in the project.	Examples/ Best Practices:	-
Language:	German	Address:	Schweizerische Hochschule für Landwirtschaft Länggasse 85 CH-3052 Zollikofen
Tools:	-	Contact person:	Roger Schwarzenbach
Relevant Documents:	-	Tel:	+ 41-31/910 21 11
		Fax:	49-31/910 22 99
		E-mail:	roger.schwarzenbach@shl.bfh.ch
		Others:	-

Organization/ Project:	International Center for Tropical Agriculture (CIAT)	Evaluation:	●●
Name of project:	Rural Agroenterprise Development	Industry Focus:	Agriculture
URL/ Project URL:	http://www.ciat.cgiar.org/agroempresas/ingles/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, technical assistance	Process design/ networking:	-
Activities:	The International Center for Tropical Agriculture (CIAT) is a not-for-profit research and development organization dedicated to reducing poverty and hunger while protecting natural resources in developing countries. One project is called rural agroenterprise development. Within this project CIAT developed tools, methods and information on marketing, postharvest technology and business organization.	Promotion of services for members of a value chain:	Offers a lot of documents/guides on marketing and business organization and offers two courses on the promotion of business development services and on the integration of rural agroenterprises in international markets.
		Support for public Organizations:	-
Content website:	The website describes the different projects of CIAT and the products developed in these projects. Furthermore, it informs on CIAT in different regions and offers services like a library, a newsroom and a calendar of trainings and conferences.	Examples/ Best Practices:	-
Language:	English, Spanish	Address:	Recta Cali-Palmira, km 17, A.A. 6713, Cali, Colombia
Tools:	-	Contact person:	-
Relevant Documents:	Many documents on marketing and business organization in the agroenterprise project.	Tel:	57 (2) 4450000 (direct),
		Fax:	57 (2) 4450073
		E-mail:	ciat@cgiar.org
		Others:	October 10-19, 2005: training course on the development of business development services for agroenterprises offered.

Organization/ Project:	Supply Chain Management Center (SCMC), Institute for Production and Ecology, University of Oldenburg	Evaluation:	●
Name of project:	-	Industry Focus:	Automobile, agriculture, chemistry, textile
URL/ Project URL:	http://www.uni-oldenburg.de/produktion/11503.html	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	The Supply Chain Management Center (SCMC) at the University of Oldenburg aims to deliver outstanding research in supply chain management and related fields. The research carried out aims to link theoretical developments and practical work. Hence, a major part of the work is carried out as applied research in close co-operation with companies and other research institutions. One research focus is sustainable supply chain management. It covers supply chain organisation, supply chain controlling and sustainability and supply chain management.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website describes the research projects within the SCMC. In addition, there are some publications for download.	Examples/ Best Practices:	-
Language:	German, partly in English	Address:	Lehrstuhl für Produktionswirtschaft und Umwelt Postfach 2503
Tools:	-	Contact person:	Martin Müller
Relevant Documents:	-	Tel:	0441/798-4187
		Fax:	-
		E-mail:	martin.mueller@uni-oldenburg.de
		Others:	-

Organization/ Project:	Department of Agricultural Ecology and Urban Ecology, IASP (Institute of Agricultural and Urban Ecological Projects), Humboldt-Universität Berlin,	Evaluation:	●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.agrar.hu-berlin.de/ASP/agr.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	Works on the development of regional supply chains.
Activities:	Besides other activities, the department runs research projects with small and medium-sized enterprises aiming at turning innovative research results into commercially viable products. Furthermore, they offer services in the preparation of rural development approaches and scenarios, chiefly in the fields of agricultural and environmental education and socio-ecological transformation processes. Concerning the value chain approach, they work on the development of regional supply chains.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website presents the institute and its activities. The reader finds a large list of current and finished projects but there is no detailed description of single projects. Additionally there are news, a partner list (some with links) and a list of publications on the German site.	Examples/ Best Practices:	-
Language:	German, English, Spanish	Address:	Invalidenstraße 42, D-10115 Berlin, Germany
Tools:	-	Contact person:	Dipl. Ing. Boris Habermann
Relevant Documents:	-	Tel:	-
		Fax:	+49-(0)30-20 93 90 65
		E-mail:	0
		Others:	-

Organization/ Project:	Department of Food Industry, IASP, Humboldt-Universität Berlin,	Evaluation:	●
Name of project:	-	Industry Focus:	Food
URL/ Project URL:	http://www.agrar.hu-berlin.de/ASP/ern.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	Consults in quality management.
Activities:	The Food Industry Unit cooperates closely with small and medium-sized agricultural and food companies. Its mission is helping to translate scientific results into practice. The unit's main concern is the continuous management of projects and scientific and technological solutions, from primary agricultural production to processing to marketing. The range of services covers developing customised quality management systems and measuring methods for quality monitoring and assurance; organising the full traceability of food; providing consulting services and staff training for the development of quality management systems; research in the fields of logistics and quality management for businesses and research institutions in Latin America.	Promotion of services for members of a value chain:	Organises the full traceability for food.
		Support for public Organizations:	-
Content website:	The website presents the unit and describes the range of services. The reader finds a large list of current and finished projects but there is no detailed description of single projects. A list of projects shows recent and current projects of IASP. A partner list and a list of publications are available on the German site.	Examples/ Best Practices:	-
Language:	German, English, Spanish	Address:	Invalidenstraße 42, D-10115 Berlin, Germany
Tools:	-	Contact person:	Dr. Kerstin Röhrich
Relevant Documents:	-	Tel:	49-(0)30-20 93 90 61
		Fax:	49-(0)30-20 93 90 65
		E-mail:	kerstin.roehrich@agrار.hu-berlin.de
		Others:	-

Organization/ Project:	European - Latin American Center for Logistics and Ecological Projects (CELALE), IASP, Humboldt-Universität Berlin,	Evaluation:	●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.agrar.hu-berlin.de/ASP/cgl.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, training, consulting	Process design/ networking:	Connects German and Latin American companies, consults companies in logistics and quality management.
Activities:	CELALE seeks to promote the development of joint projects in the fields of training, research and business consulting, involving Europe and Latin America. A special focus is on logistics, quality management and applied ecology. Some of the major objectives are to support the training of entrepreneurs and management experts with a focus on logistics, quality management and applied ecology, to improve the mutual knowledge of European and Latin American markets as a tool to boost business exchanges and to support programmes to improve the management of Latin American businesses and supply chains.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	On this website, the reader finds information about the objectives and plans of CELALE.	Examples/ Best Practices:	-
Language:	German, English, Spanish	Address:	Invalidenstraße 42, D-10115 Berlin, Germany
Tools:	-	Contact person:	Prof. Siegfried Heinz
Relevant Documents:	-	Tel:	49-(0)30-2093 9061
		Fax:	49-(0)30-2093 9065
		E-mail:	siegfried.heinz@agrار.hu-berlin.de
		Others:	-

Organization/ Project:	IAMO - Institute for Agricultural Development in Central and Eastern Europe	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture, food
URL/ Project URL:	http://www.iamo.de	Analysis of potential/ structure of subsectors/ value chains:	Conducts model-based sector analysis.
Field of work:	Research, training	Process design/ networking:	-
Activities:	The Institute supports the development of the agro and food sector in Central and Eastern Europe, draws up policy advice taking into concern the institutional surroundings and conducts agroeconomic training for graduates. The main research areas are model-based policy analysis on sector- and company-level, agricultural legislation, rural development, product and process quality in the food chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Gives advice to policy makers and governments.
Content website:	The IAMO website presents the institute and its research topics. It offers publications for download, events and a large link list to interesting institutes and websites.	Examples/ Best Practices:	-
Language:	German, partly in English and Russian	Address:	Theodor-Lieser-Str.2, D-06120 Halle (Saale), Germany
Tools:	-	Contact person:	Prof. Dr. Alfons Balmann
Relevant Documents:	-	Tel:	49-345-29 28 300
		Fax:	49-345-29 28 399
		E-mail:	balmann@iamo.de
		Others:	Organizes the "IAMO Forum", a yearly conference always covering themes on agriculture in central and eastern europe.

Organization/ Project:	Nova-Institute/Project Model Regions (Projekt Modellregionen)	Evaluation:	●
Name of project:	Odermündung, Riko	Industry Focus:	None
URL/ Project URL:	http://www.nova-institut.de/modellregionen	Analysis of potential/ structure of subsectors/ value chains:	Analyses regional sectors as basis for construction of regional value chains.
Field of work:	Project	Process design/ networking:	Constructs regional supply chains.
Activities:	The project "Regionen Aktiv – Land gestaltet Zukunft" is a competition involving 18 different regions in Germany. The objective is to demonstrate new strategies for rural development. Improvement of regional value chains is one of the main activities. Many of the projects cover supply chain aspects, e.g. the project "Odermündung" and the project "Riko."	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	On the website of the Nova Institute, the reader finds a detailed project description with a map of the model regions, links to the projects of model regions, documents for download and a newsletter.	Examples/ Best Practices:	Detailed description of projects
Language:	German	Address:	Goldenbergstr. 2, 50354 Hürth, Germany
Tools:	-	Contact person:	Dr. Karl Heinz Knickel
Relevant Documents:	-	Tel:	02233/943682
		Fax:	02233/943683
		E-mail:	info@modellregionen.de
		Others:	-

Organization/ Project:	Business meets Social Development	Evaluation:	●
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.bsd-net.com/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Consulting	Process design/ networking:	Offers tools for designing sustainable supply chains.
Activities:	BSD is an international network of professionals working in the field of corporate social responsibility. Part of their work is in the field of sustainable supply chain management, which should increase a company's responsibility of labour practices and human rights in the entire supply chain. They use the concepts of ETI and SA 8000. ETI is an alliance working together to identify and promote ethical trade. ETI defines a code of conduct on labour standards. Participants also require their suppliers to adapt a base code. SA8000 (Social Accountability 8000) is the first international certification on social responsibility. Its main objective is to guarantee workers' rights. BSD offers SA8000 consulting.	Promotion of services for members of a value chain:	BSD offers consulting in implementing sustainable supply chain management.
		Support for public Organizations:	-
Content website:	The website offers a company description, a product/tool description, downloads (handbook for social responsibility) and short project descriptions.	Examples/ Best Practices:	-
Language:	German, English, Portuguese	Address:	BSD Switzerland, Hufgasse 17/Postfach 826, CH-8024 Zürich
Tools:	EDI and SA 8000 (Social Accounting)	Contact person:	-
Relevant Documents:	SA Handbook: http://www.bsd-net.com/docs/handbooksa8000_e.pdf	Tel:	01 260 6065
		Fax:	01 260 6066
		E-mail:	Contact possibility on website
		Others:	-

Organization/ Project:	The Agribusiness Accountability Initiative	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.agribusinessaccountability.org/	Analysis of potential/ structure of subsectors/ value chains:	Offers data on different sectors of the food supply chain.
Field of work:	Information provider	Process design/ networking:	-
Activities:	The Agribusiness Accountability Initiative is an evolving global network of people challenging corporate control of the food system.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	This website offers detailed descriptions of the problems caused by increasing concentration in the food value chain. The visitor also finds a section with possible responses to the problem. Additionally, there is data on the concentration process and a large clearing house offering 185 documents about the food industry. A link list to organizations offering information on concentration in the food chain completes the website.	Examples/ Best Practices:	-
Language:	English	Address:	Corporate Accountability Project Center of Concern 1225 Otis St. NE, Washington, DC 20017
Tools:	-	Contact person:	Peter O'Driscoll
Relevant Documents:	Clearinghouse with 185 documents about the food industry.	Tel:	202-635-2757
		Fax:	-
		E-mail:	aai@coc.org
		Others:	-

Organization/ Project:	Centro Internacional de Agricultura Tropical (SICA)	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.sica.gov.ec/ingles/	Analysis of potential/ structure of subsectors/ value chains:	Analyses 12 subsectors in which Ecuador is participating, detailed information on each of these subsectors is available.
Field of work:	Technical assistance	Process design/ networking:	-
Activities:	SICA is an Ecuadorian government project consisting of two parts. SICA-MAG components provide a constant information and assistance service to strengthen and improve public sector policy decision making and analyses support investment and private management decisions. This information service provides local and international information on 12 profitable sub-sectors (agri-alimentary systems) closely related to 14 important subjects in the agriculture sector. SICA-INEC components main task is to perform the Fourth National Agricultural Census.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Designed to improve public sector policy decision making.
Content website:	The agriculture information system offers much relevant information for international trade and agribusiness. It provides information on economic indicators, trade agreements and international organizations. The section agro-opportunities describes investment opportunities in Ecuador.	Examples/ Best Practices:	-
Language:	English, Spanish	Address:	Avs. Amazonas y Eloy Alfaro, 9th floor, Quito, Ecuador
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	(593-2) 2566-757
		Fax:	(593-2) 2564-972
		E-mail:	damianj@sica.gov.ec
		Others:	-

Organization/ Project:	Instituto Nacional de Tecnología Industrial (INTI)	Evaluation:	●
Name of project:	-	Industry Focus:	Food, chemistry, construction, electronics
URL/ Project URL:	http://www.inti.gov.ar	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, training, consulting, technical assistance	Process design/ networking:	-
Activities:	INTI is an institute doing research and offering services like consulting and certifications in different areas, e.g. the food sector. They offer a large list of documents on supply chain management. There are also documents on developing countries available for download.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides detailed descriptions of the institutes activities. It offers a large library and publications and links to websites of the special subjects.	Examples/ Best Practices:	-
Language:	Spanish	Address:	Avenida General Paz 5445 entre Albarellos y Constituyentes 157, B1650KNA San Martín, Buenos Aires, Argentina
Tools:	-	Contact person:	-
Relevant Documents:	Large list with documents on supply chain management for download available: http://www.inti.gov.ar/cadenasdevalor/ .	Tel:	(5411) 4724-6200
		Fax:	5411) 4313-2130
		E-mail:	-
		Others:	-

Organization/ Project:	Mali Market Information Project	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture, food
URL/ Project URL:	http://www.aec.msu.edu/agecon/fs2/mali_pasidma/index.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Information provider	Process design/ networking:	-
Activities:	This project by USAID and Michigan State University aims to foster an efficient, timely, reliable, and donor-independent agricultural and food marketing information system in Mali and strengthen the capacity of the private and public sectors to use the resulting market information effectively to promote agribusiness growth and food security.	Promotion of services for members of a value chain:	Develops a market information system to support local farmers.
		Support for public Organizations:	-
Content website:	The project's website offers some documents on the project like a detailed project description, a project progress report, two research reports and two conference/workshop reports. Additionally you find articles on related subjects.	Examples/ Best Practices:	The whole project can serve as an example.
Language:	English	Address:	Project SIDMA C.R.A. Darsalam B.P.E. 2906, Bamako, Mali
Tools:	-	Contact person:	Niama Nango Dembele
Relevant Documents:	Guide des Techniques de Commercialisation des Céréales: http://www.aec.msu.edu/agecon/fs2/mali_pasidma/guidecereales.htm	Tel:	(223) 222 17 71
		Fax:	(223) 222 34 82
		E-mail:	dembelen@msu.edu
		Others:	-

Organization/ Project:	USAID	Evaluation:	●
Name of project:	Agriculture Section	Industry Focus:	Agriculture
URL/ Project URL:	http://www.usaid.gov	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Technical assistance	Process design/ networking:	-
Activities:	USAID is the principal U.S. agency extending assistance to countries recovering from disaster, trying to escape poverty, and engaging in democratic reforms. It supports long-term and equitable economic growth and advances U.S. foreign policy objectives by supporting economic growth, agriculture and trade, global health and democracy, conflict prevention and humanitarian assistance. Its agriculture section aims to improve farmers integration into global value chains.	Promotion of services for members of a value chain:	Undertakes activities to update farmer and agribusiness skills by using new agricultural information and communication technologies to obtain up-to-date and accurate market information, supports the establishment of new procedures to process, test, inspect, and certify agricultural and forest products for the world market.
		Support for public Organizations:	-
Content website:	USAID's website provides detailed information on the organization and its work. Furthermore, it delivers information on US development policy, business opportunities and careers. Information on the supply chain approach is available under "our work" and "agriculture" and "ag market and trade."	Examples/ Best Practices:	-
Language:	English, Spanish	Address:	Information Center U.S. Agency for International Development Ronald Reagan Building, Washington, D.C. 20523-1000
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	(202) 712-4810
		Fax:	(202) 216-3524
		E-mail:	contact form on website
		Others:	-

Organization/ Project:	Institute for Agricultural Policy, Market Research and Economic Sociology, Department of Agricultural and Food Market Research	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture, food
URL/ Project URL:	http://www.agp.uni-bonn.de/mafo/mafo_e.htm	Analysis of potential/ structure of subsectors/ value chains:	Conducts research on market structure and market efficiency along the value chain.
Field of work:	Research	Process design/ networking:	-
Activities:	The Department of Agricultural and Food Market Research is part of the Institute for Agricultural Policy at the University of Bonn in Germany. It focuses on pricing and competition on agricultural and food markets, competitiveness of the food industry and quality and safety of products and processes in the food sector. The first field is of special interest to the value chain approach. The department analyses market structures and market efficiency along the value chain of food products. It identifies volume, price, allocation and distribution effects resulting from structural change, exogenous framework conditions and/or policy interventions at all levels of the value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	On this site, you can find a description of the institute. The information given includes the staff, main research areas, courses, publications and links.	Examples/ Best Practices:	-
Language:	German, English	Address:	Nußallee 21 53115 Bonn / Germany
Tools:	-	Contact person:	Prof. Dr. Monika Hartmann
Relevant Documents:	-	Tel:	+49 / 228/73 35 38
		Fax:	+49 / 228/73 33 74
		E-mail:	hartmann@agp.uni-bonn.de
		Others:	-

Organization/ Project:	Centre for Food Chain Research, Department of Agricultural Sciences at Imperial College (CFCR)	Evaluation:	●
Name of project:	-	Industry Focus:	Food
URL/ Project URL:	http://www.imperial.ac.uk/agriculturalsciences/CFCR/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	The CFRCR was created for a growing need for more effective integration of the natural and social sciences in order to tackle increasingly complex, multifaceted problems within the food chain. The centres aim is to provide a forum for researchers from numerous disciplines to work together on applied research within the food chain and to become the world's leading centre of interdisciplinary research on the food chain - the first port of call for government and industry seeking answers to increasingly complex food chain problems. The centre also conducts research on supply chain management.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	This website contains details about the work the centre does, including numerous downloadable publications. You can find out about the specific areas by clicking on the stakeholders within the food chain or the chain-wide issues at the top of the page. Within the later one there is a section "supply chain management" summarizing all activities in this field.	Examples/ Best Practices:	-
Language:	English	Address:	Centre for Food Chain Research, Department of Agricultural Sciences Imperial College, Wye Ashford, Kent, TN25 5AH
Tools:	-	Contact person:	Dr Andrew Fearne
Relevant Documents:	Many documents on supply chain management in the food sector available.	Tel:	0044(0)2075942862
		Fax:	0044(0)2075942838
		E-mail:	a.fearne@imperial.ac.uk
		Others:	-

Organization/ Project:	Agribusiness Online	Evaluation:	●
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.agribusinessonline.com/	Analysis of potential/ structure of subsectors/ value chains:	Information can be used for subsector analysis.
Field of work:	Information provider	Process design/ networking:	-
Activities:	Agribusiness online is a free market intelligence and technical information service for agribusiness professionals.	Promotion of services for members of a value chain:	Market and price information for agriproducts.
		Support for public Organizations:	-
Content website:	Agribusiness online offers a good deal of market information for agribusiness. You find market prices, crop and market guides of different suppliers. There is also a web directory divided into different categories. Additionally you find information on industry events, regulations and statistics.	Examples/ Best Practices:	-
Language:	English	Address:	Information service from Fintrac Inc., 1746 Kalorama Road NW, Washington DC 20009 USA, http://www.fintrac.com
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	1-202-462-8475
		Fax:	1-202-462-8478
		E-mail:	info@fintrac.com
		Others:	-

Organization/ Project:	EBZ Beratungszentrum	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Logistics
URL/ Project URL:	http://www.ebz-beratungszentrum.de/index.html	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Consulting	Process design/ networking:	Consults in designing logistical processes.
Activities:	EBZ consults in the fields of business organisation, logistics and production. Within the logistics section, it offers consulting on supply chain management.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The main part of the website consists of publications on the three consulting fields. There are also publications on supply chain management but only from a logistical perspective.	Examples/ Best Practices:	-
Language:	German	Address:	Wurmlinger Straße 33, D-70597 Stuttgart, Germany
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	49-711-8266-911
		Fax:	-
		E-mail:	info@ebz-beratungszentrum.de
		Others:	-

Organization/ Project:	Center for Development and Cooperation (CDC), Berne University of Applied Sciences	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Wood
URL/ Project URL:	http://www.hsb.bfh.ch/hsb/en/holz/	Analysis of potential/ structure of subsectors/ value chains:	Analysis of wood supply chain available.
Field of work:	technical assistance, research	Process design/ networking:	-
Activities:	The Center for Development and Cooperation is specialized in technical assistance projects in the fields of civil engineering, architecture and timber engineering. It offers consulting, project support and project partnerships for development cooperation. In the timber sector, the team completed a project on the timber supply chain in Kirgistan.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website introduces the entire university. For value chain analysis, only the part on international cooperation (internationale Zusammenarbeit) is of interest. There CDC is presented, including the projects.	Examples/ Best Practices:	-
Language:	German, partly in English	Address:	Pestalozzistrasse 20 CH 3400 Burgdorf Switzerland
Tools:	-	Contact person:	Kurt Wüthrich
Relevant Documents:	Study on wood supply chain available: http://www.hsb.bfh.ch/NR/rdonlyres/272D52C7-2567-4181-A427-34100624A49B/4047/StudyKyrgyzstan.pdf	Tel:	+41 (0)32 344 03 96
		Fax:	-
		E-mail:	kurt.wuethrich@bfh.ch
		Others:	-

Organization/ Project:	Eidgen. Forschungsanstalt für Wald, Schnee und Landschaft (WSL)	Evaluation:	● NEW
Name of project:	Future-oriented management of forest use: concepts, methods and tools	Industry Focus:	Forest, timber, wood
URL/ Project URL:	http://www.wsl.ch/programme/walddnutzung/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	WSL does research in forest, snow and landscape subjects as well as offers consulting services. The value chain approach is used in the forest section. There is a research programme called "Future-oriented management of forest use: concepts, methods and tools." WSL aims to optimize the complete timber value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website describes WSI in detail. All research programmes and services are presented, including the structure of the institute. Information on the value chain approach can be found in the research programme section.	Examples/ Best Practices:	-
Language:	German, partly English, French, Italian	Address:	Zürcherstrasse 111 CH-8903 Birmensdorf
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Institute of Crop and Grassland Science, Bundesforschungsanstalt für Landwirtschaft	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.pg.fal.de/index.htm?page=/forschungsbereiche/default.htm	Analysis of potential/ structure of subsectors/ value chains:	Analyses entire crop production chain for market fruits and self-produced feed in crop farming and on grassland.
Field of work:	Research	Process design/ networking:	-
Activities:	The institute is working in the area of soil and plant science. The work of the institute is concentrated on developing farming and land use systems for high quality, environmentally friendly and competitive crop production using innovative technologies. The objective is to develop scientific basics as decision-making helps for consumer, nutritional and agricultural policy as well as to increase knowledge in these areas for the public good. It analyses crop production chains for fruits and feed.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	Provide scientific basis for decision making.
Content website:	The website presents the institute, its team and the different research areas. Each research area and the results are presented in detail. Finally, there is a large link list with links to agricultural institutions.	Examples/ Best Practices:	-
Language:	German, English	Address:	Bundesallee 50 D - 38116 Braunschweig
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	49-05 31 / 5 96 - 23 02
		Fax:	49-05 31 / 5 96 - 23 99
		E-mail:	pg@fal.de
		Others:	-

Organization/ Project:	Fona (Forschung für Nachhaltigkeit), Bundesministerium für Bildung und Forschung	Evaluation:	● NEW
Name of project:	How do systems and value chains have to be designed in future with regard to sustainability aspects?	Industry Focus:	Food, housing, transport, IT
URL/ Project URL:	http://www.fona.de/eng/1_research/industry_business/fields_need/index.php	Analysis of potential/ structure of subsectors/ value chains:	Analyses the value chains necessary for needs satisfaction.
Field of work:	Research	Process design/ networking:	Tries to develop new, sustainable value chains.
Activities:	Fona is an initiative of BMBF aiming to make broader use of the results of sustainability research. The goals of the fona initiative of the BMBF are broader use of research for sustainability by combining and providing a comprehensive description of the research activities and setting up a network of actors through thematic linking of actors to research content and current information. One research topic aims to answer the question: How do systems and value chains have to be designed in future with regard to sustainability aspects?	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	On the fona website, the different research areas are presented in detail. Additionally it provides an introduction to sustainability strategies. Within a database, the persons involved in fona research can be searched. A service section offers news, links, press releases etc. A newsletter is available.	Examples/ Best Practices:	-
Language:	German, English	Address:	Heinemannstr. 2 53175 Bonn - Bad Godesberg
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	49-1888/57- 0
		Fax:	49-1888/57- 83601
		E-mail:	bmbf@bmbf.bund.de
		Others:	-

Organization/ Project:	University of Natural Resources and Applied Life Sciences, Vienna	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Agriculture
URL/ Project URL:	http://www.boku.ac.at	Analysis of potential/ structure of subsectors/ value chains:	Analysis of different agro sectors.
Field of work:	Research, teaching	Process design/ networking:	-
Activities:	The university consists of many departments. Some of them, e.g. the institute of production and logistics and the institute for sustainable economic development, have single projects that work with the value chain approach. They are unified in the department for economic and social sciences.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website presents all activities of the university and all departments in detail. To identify the value chain projects it is best to use the search engine.	Examples/ Best Practices:	-
Language:	German, English	Address:	Universität für Bodenkultur Wien Gregor Mendel Straße 33
Tools:	-	Contact person:	-
Relevant Documents:	Slow Food Fast Food: http://www.wiso.boku.ac.at/H731_projekt.html?project_id=3624&lang=de&L=0 ; milk value chain: http://www.wiso.boku.ac.at/H735_projekt.html?project_id=5053&lang=de&L=0 ; Transportstromanalyse der Lebensmittelwertschöpfungskette: http://www.boku.ac.at/oega/tagung/2001/hiess.pdf#search='entwicklung%20wertschöpfungsketten' .	Tel:	43 1 47654-0
		Fax:	-
		E-mail:	bdr@boku.ac.at
		Others:	-

Organization/ Project:	Agroscope FAT Tänikon Eidgenössische Forschungsanstalt für Agrarwirtschaft und Landtechnik	Evaluation:	● NEW
Name of project:	Competitiveness of food supply chains	Industry Focus:	Food
URL/ Project URL:	http://www.fat.admin.ch/e/proj/fatproj.html	Analysis of potential/ structure of subsectors/ value chains:	Analyses the value chain of selected products.
Field of work:	Research	Process design/ networking:	-
Activities:	The Tänikon Research Station deals with issues of agricultural efficiency and engineering in agriculture. It recently developed a project on competitiveness of food supply chains. The objective of the project is to find out how these changes in supply and demand in the food sector and regarding the business environment influence the food supply chain and what impact it has on competitiveness in the supply chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	FAT offers a lot of information on its website. The institute with the research areas is introduced and the current and finished projects are described. In the publications section, the reader can order all FAT publications. In addition, events are presented.	Examples/ Best Practices:	-
Language:	German, English, French	Address:	8356 Ettenhausen
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	41 (0)52 368 31 31
		Fax:	41 (0)52 368 31 31
		E-mail:	info@fat.admin.ch
		Others:	-

Organization/ Project:	University of Graz	Evaluation:	● NEW
Name of project:	INNANET project for implementation of industrial sustainability networks	Industry Focus:	Manufacturing
URL/ Project URL:	http://www.uni-graz.at/inmwww/innanet	Analysis of potential/ structure of subsectors/ value chains:	Starting point is an analysis of the value chains.
Field of work:	Project, research	Process design/ networking:	Value chains will be redesigned to sustainable value chains.
Activities:	The aim of the project INNANET is to develop a practical concept for the implementation of industrial sustainability networks and to undertake first steps towards a concrete realization. Therefore, different kinds of supply chains and/or networks are used as starting points: on the one hand inter-organizational cooperation along supply chains in the conventional sense (type A) and on the other hand within recycling oriented supply chains and/or networks (type B).	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The INNANET website only provides a brief introduction to the project.	Examples/ Best Practices:	-
Language:	German, short description in English	Address:	Universitätstrasse 15/G2, A-8010 Graz
Tools:	-	Contact person:	Alfred Posch
Relevant Documents:	-	Tel:	43 316 380-0
		Fax:	43 316 380-9140
		E-mail:	alfred.posch@uni-graz.at
		Others:	-

Organization/ Project:	Deutsches Teppich Forschungsinstitut e.V. (TFI)	Evaluation:	● NEW
Name of project:	Communication along the textile value chain	Industry Focus:	Textile
URL/ Project URL:	http://www.tfi-online.de/uk/index.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, consulting, training	Process design/ networking:	Designs communication process to implement life cycle management.
Activities:	The TFI is active in carpet research. Worldwide it is the only institute focusing on flooring research. One research area deals with communication along the textile value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	On its website, TFI presents its different activities such as research, consulting, training etc. The research section contains descriptions of each project.	Examples/ Best Practices:	-
Language:	German	Address:	Charlottenburger Allee 41 D-52068 Aachen
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	49(0)241/9679-00
		Fax:	49/(0)241/9679-200
		E-mail:	postmaster@tfi-online.de
		Others:	-

Organization/ Project:	European Partners for the Environment (EPE)	Evaluation:	● NEW
Name of project:	Growth Vision Lab 21	Industry Focus:	Textile
URL/ Project URL:	http://www.epe.be/visionlab/index.html	Analysis of potential/ structure of subsectors/ value chains:	Analysed the textile value chain.
Field of work:	Networking	Process design/ networking:	Helps to design a sustainable supply chain.
Activities:	EPE is a multi-stakeholder forum that builds the ground for consensus on sustainability. EPE provides insight and practical guidance on how co-operation among partners produces results that meet the goals of sustainable development. It ran a project called Growth VisionLab 21. Focusing on the work wear sector of the textile industry, this project examined the competitiveness of the textile value chain in terms of manufacturing technologies, supply chain management, resource consumption and non-material values such as image and reputation.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	EPE's website delivers a good deal of information that could not be reviewed in detail. In this study, the website of Growth VisionLab 21 is the most important. On this site, the reader finds the final report and all progress reports of the project.	Examples/ Best Practices:	-
Language:	English	Address:	Avenue de la Toison d'Or, 67 (4th floor) B-1060 Brussels Belgium
Tools:	-	Contact person:	Raymond van Ermen
Relevant Documents:	-	Tel:	+ 32 2 771 1534
		Fax:	+ 32 2 539 48 15
		E-mail:	raymond.vanermen@epe.be
		Others:	-

Organization/ Project:	National Textile Center	Evaluation:	● NEW
Name of project:	Knowledge Management in the Textile & Apparel Value Chain, and: Quantifying the Value of Information in a Supply Chain.	Industry Focus:	Textile
URL/ Project URL:	http://www.ntcresearch.org/current/FY2005/S03-AC01.pdf ; http://www.ntcresearch.org/current/FY2005/S04-NS02.pdf	Analysis of potential/ structure of subsectors/ value chains:	Analyses information flow in textile value chains.
Field of work:	Research	Process design/ networking:	Optimize supply chain design and management by determining good sourcing strategies.
Activities:	The mission of NTC is to enhance the knowledge base for the continuing viability of the U.S. Fiber/Textile/Fiber Products/Retail complex. The first project named above examines how knowledge can be a source of sustainable competitive advantage in the textile and apparel industry. Specifically, we examine the processes of internal (acquisition, retention, maintenance, and retrieval of knowledge) and external (with value chain partners) knowledge management. The second project will develop new analytical models that will determine the value of information sharing along the textile value chain as well as how the information being shared impacts this value (i.e., determine the best forms of sharing).	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	Besides an introduction to NTC and a presentation of the partner universities, the website provides information on research projects and partners integrated in the research.	Examples/ Best Practices:	-
Language:	English	Address:	1121 N. Bethlehem Pike Suite 60 #317 Spring House, PA 19477-1102
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	215-540-0760
		Fax:	215-689-4835
		E-mail:	query@ntcresearch.org
		Others:	-

Organization/ Project:	Value Chain Collaboration Associates	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Retail manufacturing
URL/ Project URL:	http://www.vccassociates.com/default2.asp	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Consulting	Process design/ networking:	Optimize customer driven supply chains.
Activities:	The Value Chain Collaboration Associates (VCCA) provides tailored strategic advisory services focused on defining a unique customer/consumer value proposition throughout the total retail manufacturing enterprise. It provides individualized advisory services on integrated demand planning and supply chain processes to optimize a customer driven value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides a short introduction to services and guiding principles of the Value Chain Collaboration ASSociates.	Examples/ Best Practices:	-
Language:	English	Address:	P.O. Box 8580 Fayetteville, AR 72703-0010
Tools:	-	Contact person:	Robert Bruce
Relevant Documents:	-	Tel:	1-866-GET-VCCA
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Center for Industrial Production, Knowledge & e-learning portal	Evaluation:	● NEW
Name of project:	Development of an Approach to the Design of Integrated Logistic Systems, with Lego Systems	Industry Focus:	Toys
URL/ Project URL:	http://www.cip.dk/lego.0.html	Analysis of potential/ structure of subsectors/ value chains:	Analyses toy supply chain.
Field of work:	Research	Process design/ networking:	Designs an intelligent planning coordination system.
Activities:	The Center for Industrial Production is dedicated to initiating and coordinating research in industrial manufacturing and to developing the necessary competencies and capabilities to increase the future competitive strength of Danish industry. Lego-project: Based on the concepts of collaborative intelligence, advanced supply chain planning, and planning coordination, this project seeks to improve understanding of various elements in planning coordination in a supply chain, and then designs an intelligent planning coordination system for a toy supply chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The CIP website provides an introduction into the different research areas and presents the organization and the staff. In the network/partners section, the industry partnerships are presented. The Lego project can be found in this area. Additionally the website offers publications, a book shop and an e-learning portal.	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	-	Contact person:	John Johansen
Relevant Documents:	-	Tel:	+45 9635 8934
		Fax:	+45 9815 3040
		E-mail:	jj@iproduct.auc.dk
		Others:	-

Organization/ Project:	World Leather Market	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Leather, footwear
URL/ Project URL:	http://www.factbook.net/leather_components.php	Analysis of potential/ structure of subsectors/ value chains:	Description of leather and footwear supply chain.
Field of work:	Information provider	Process design/ networking:	-
Activities:	Factnet is a webpage about Rumania. This site includes a comprehensive description of the leather and footwear value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	This website includes information on the evolution of the leather value chain, components of the value chain and the role of developing countries in the value chain.	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	-
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Montgomery Research Institute	Evaluation:	● NEW
Name of project:	ASCET - Achieving Supply Chain Excellence through Technology	Industry Focus:	None
URL/ Project URL:	http://www.mriresearch.com/ , project: http://www.ascet.com/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research	Process design/ networking:	-
Activities:	Montgomery Research, Inc. (MRI) publishes business-to-business thought leadership projects that focus on the convergence of technology and business. The ASCET Project is a thought-leadership initiative that provides fresh insights and practical guidance in the rapidly changing landscape of Supply Chain Management.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The ASCET website is a comprehensive information source on all aspects related to supply chain management.	Examples/ Best Practices:	-
Language:	English	Address:	Montgomery Media International 300 Montgomery Street, Suite 1135 San Francisco, CA 94104
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	4153972400
		Fax:	4153972420
		E-mail:	Info@MRIresearch.com
		Others:	-

Organization/ Project:	Solving International	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Food, insurance, automotive, banking, chemicals and telecom
URL/ Project URL:	http://www.solving-int.com/	Analysis of potential/ structure of subsectors/ value chains:	Does subsector analysis.
Field of work:	Consulting	Process design/ networking:	Reshapes the international supply chains.
Activities:	Solving International is a consultancy firm specialised in strategy and organisation, which from the outset started developing an original form of expertise aiming, above all, at improving the position of its customers in relation to the competition. One consulting field is supply chain management: Solving International has based its approach to the supply chain on the sustainable and controlled improvement of the Return on Capital Employed and on the reduction of Working Capital requirements. It draws on its international network to assist clients in reshaping the whole of their Supply Chain on a worldwide scale.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website informs about the company, solving international's industry focus and the services offered. You find a list of worldwide offices and financial information about the company. Additionally, there is a publications section and news.	Examples/ Best Practices:	-
Language:	French, English	Address:	445 Park Avenue (corner of 57th Street) 10th floor New York, NY 10022
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	Tel. : 1 800 637-4887
		Fax:	-
		E-mail:	-
		Others:	-

Organization/ Project:	Cyber Futuristics	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Automobile, banking, finance, healthcare, retail, manufacturing, travel, insurance
URL/ Project URL:	http://www.cyfuture.com	Analysis of potential/ structure of subsectors/ value chains:	Does value chain analysis.
Field of work:	Consulting	Process design/ networking:	E-business solutions to improve the value chain.
Activities:	Cyber Futuristics is an integrated solutions company involved in developing web based software products and enterprise solutions. Amongst others, it offers large-scale, complex eBusiness solutions from strategy and architecture through implementation. It also offers e-business solutions for the automotive industry.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website is a comprehensive presentation of the company, with management, services and products described in detail. Information on the automobile industry is found at: http://www.cyfuture.com/automobile-industry.htm .	Examples/ Best Practices:	-
Language:	English	Address:	JAIPUR
Tools:	Offer e-business solutions.	Contact person:	Cyber Futuristics India Private Limited
Relevant Documents:	-	Tel:	91-141-2366498
		Fax:	91-141-2363906
		E-mail:	anuj@cyfuture.com
		Others:	-

Organization/ Project:	International Institute for Labor Studies (IILS)	Evaluation:	● NEW
Name of project:	The Global Value Chain Concept in relation to the IILS Programme of Work	Industry Focus:	none
URL/ Project URL:	http://www.ilo.org/public/english/bureau/inst/papers/confrnce/gps/conchns.htm	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Research, training	Process design/ networking:	-
Activities:	Established as an autonomous facility of the International Labour Organization (ILO), the mandate of the Institute is to promote research, public debate and knowledge sharing on emerging issues of concern to the ILO and its constituents - government, business and labour. The Institute provides three major facilities: a global forum on social policy, international research programmes and networks and educational programmes. In 1995, it worked on a project on global value chains, aimed at identify the impact of changes in global value chains on the institutes programme.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website presents the institute with its research focus, educational programmes, events and publications. The project is presented with just one site displaying the results.	Examples/ Best Practices:	-
Language:	English, French, Spanish	Address:	-
Tools:	-	Contact person:	Duncan Campbell
Relevant Documents:	-	Tel:	" +41.22.799.6128
		Fax:	" + 41.22.799.8542
		E-mail:	inst@ilo.org
		Others:	-

Organization/ Project:	Responsible Care Toolkit, American Chemistry Council	Evaluation:	● NEW
Name of project:	Value chain security	Industry Focus:	Chemical
URL/ Project URL:	http://www.rctoolkit.com/security_valuechain.asp	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Information provider	Process design/ networking:	Improve security along the supply chain.
Activities:	Responsible Care is the U.S. chemical industry's award-winning performance improvement initiative that has resulted in emissions reductions of over 70 percent and a worker safety record four times better than the manufacturing sector as a whole. They also provide documents for security along the value chain.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website provides a comprehensive introduction into the organization and its activities. The information for value chain security is available in the section "security guidance."	Examples/ Best Practices:	-
Language:	English	Address:	1300 Wilson Blvd. Arlington, VA 22209
Tools:	-	Contact person:	-
Relevant Documents:	-	Tel:	703-741-5000
		Fax:	703-741-6000
		E-mail:	-
		Others:	-

Organization/ Project:	Kline and Company	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Chemical, energy, materials, petroleum, life sciences, consumer products, synthetics
URL/ Project URL:	http://www.klinegroup.com	Analysis of potential/ structure of subsectors/ value chains:	Works with value chain analysis.
Field of work:	Consulting	Process design/ networking:	Consults in value chain design.
Activities:	KLine is a consulting company that began in chemical industry. They work with value chain analysis and perform profit/margin analysis for key activities along the industry value chain. The scope of analysis includes activities from raw material procurement to ultimate delivery of products to the end user or the customer value chain. The goal is to optimize the overall process and provide a detailed understanding of the entire chain, identifying areas for financial improvement.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website presents Kline and Company. You can find information on consulting services, global offices, industry focus and Kline market research studies. In the News&Press section, publications are available for download.	Examples/ Best Practices:	-
Language:	English	Address:	Overlook at Great Notch 150 Clove Road, #410 Little Falls, NJ 07424-0410
Tools:	-	Contact person:	-
Relevant Documents:	Value Chain Analysis for Strategic Advantage - Styrenic Polymers- http://www.klinegroup.com/Speeches/plastics/9-01.pdf#search='chemical%20developing%20value%20chain'	Tel:	(973) 435-6262
		Fax:	(973) 435-6291
		E-mail:	-
		Others:	-

Organization/ Project:	Mesopartner	Evaluation:	● NEW
Name of project:	-	Industry Focus:	None
URL/ Project URL:	http://www.mesopartner.com	Analysis of potential/ structure of subsectors/ value chains:	Supports in value chain analysis.
Field of work:	Consulting	Process design/ networking:	Consults in regional value chain design.
Activities:	Mesopartner is a consultancy partnership that specialises in local and regional economic development. Mesopartner offers a set of methodologies and tools that address key areas of territorial development: PACA is the best known mesopartner product. One focus of mesopartner is to develop more specific PACA instruments, for instance for cluster initiatives, value chain initiatives, initiatives to address government-created obstacles to business, and local skills development initiatives.	Promotion of services for members of a value chain:	Help to build up business information systems.
		Support for public Organizations:	Support public organizations in doing value chain analysis and policy development for regional economic development.
Content website:	The Mesopartner website introduces the partners and their activities. The products, network partners and customers are presented. Publications are available for download.	Examples/ Best Practices:	-
Language:	German, English, Spanish	Address:	Huckarder Strasse 10-12, 44147 Dortmund
Tools:	-	Contact person:	Frank Wältring
Relevant Documents:	Regional Value Chain Initiatives: An Opportunity for the Application of the PACA-Approach: http://www.mesopartner.com/publications/mp-wp6_Regional_VC+PACA.pdf	Tel:	-
		Fax:	(+49 721) 151 533 388.
		E-mail:	fw@mesopartner.com
		Others:	-

Organization/ Project:	ESTIA (Efficient electronic services for tourist in action) project	Evaluation:	● NEW
Name of project:	-	Industry Focus:	Tourism
URL/ Project URL:	http://estia.sema.es/	Analysis of potential/ structure of subsectors/ value chains:	-
Field of work:	Networking, project	Process design/ networking:	Will use e-commerce tools to improve value chain efficiency.
Activities:	The ESTIA project aims to provide the means for mass adoption of Business-to-Consumer (B2C) e-commerce in the tourism sector. ESTIA will introduce a new innovative business framework in order to sufficiently support the value chain of the tourism sector, exploiting the emerging mobile technology.	Promotion of services for members of a value chain:	-
		Support for public Organizations:	-
Content website:	The website introduces the project with its objectives and the services offered. The innovations are explained and activities of dissemination presented. There is also a partner list.	Examples/ Best Practices:	-
Language:	English	Address:	-
Tools:	-	Contact person:	Guillermo Fernandez
Relevant Documents:	-	Tel:	-
		Fax:	-
		E-mail:	guillermo.fernandez@madrid.sema.slb.com
		Others:	-



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